horizons foundation

30th Anniversary Annual Report 2010



Looking Back Moving Forward

Letter from the Board Chair and Executive Director

When an organization, person, or relationship reaches a major anniversary, we humans often celebrate the occasion as an arrival point. "We made it!" we say with pride, and perhaps some relief. "Hooray!"

Such milestones hold meaning because they help us take stock of what we've accomplished. By stopping for a moment and looking back, we see the larger patterns that we might miss in the daily bustle of trying to get things done. Years ending in "0" or "5" seem to ask naturally for our acknowledgment (and somehow two-year or nine-year spans just feel less compelling).





Looking back over the past 30 years, it's easy to see how the list of Horizons Foundation's grants and programs mirrors the story of the Bay Area lesbian, gay, bisexual, and transgender (LGBT) community itself. The tentative early days. Cutting-edge theater, film, art, and music. The most

devastating years of the AIDS crisis. Increasing visibility for diverse populations. New streams of strategic giving from LGBT donors and mainstream philanthropic partners. Leadership development programs. Sophisticated advocacy around specific and timely issues.

Often, we were the first—or only—funder responding to the LGBT community's needs. Sometimes, our work helped drive the LGBT community's history.

For Horizons Foundation, our 30th anniversary in 2010 was not just an arrival point, though—it was also a pivot point. Even as we celebrated our proud history, we also moved into a new phase of the foundation's existence. We remain just as committed to the LGBT community—to its organizations, its donors, its leaders—but with the kind of depth that only comes with three decades of experience. We're not just looking at what we've accomplished but asking, "Where does the LGBT community need to be 30 years from now? How do we get there?"

Horizons is addressing these questions in many ways. We're looking at how we can help LGBT nonprofits weather the financial crisis. We're gathering LGBT executive directors to brainstorm solutions for community-wide issues. We're working with allies at other foundations to bring new funding to critical LGBT needs. We're building the permanent LGBT Community Endowment Fund to help seize opportunities and secure equality for generations.

None of us at Horizons Foundation pretends to have all the answers. We do know, though, that the passion, dedication, and generosity of people like you have made it possible for us to make it this far. We also know that with your support, the next chapter of our history holds enormous promise for the entire LGBT community.

ANGELA BERRY Board Chair ROGER DOUGHTY Executive Director

Horizons Foundation offers our profound gratitude for the leadership of long-time board members and past Co-chairs Margarita Gandia and Jeff Lewy, as well as the extraordinary commitment of George Duran and Léonie Walker, who also completed their board service this past year. Special thanks as well to Chris Kollaja, Nanette Miller, Jeff Nguyen, Joel Preston, and Jane Swan, who completed their committee service. Many thanks to you all!



STAFE

Roger Doughty Jewelle Gomez Liz Hoadley Devesh Khatu Nikole Pagan Juni Rusli Deb Stallings Lindasusan Ulrich

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Stan Yogi

<u>Financials</u>

In 2010, Horizons Foundation once more posted solid financial results, notwithstanding the ongoing challenges in the economy. Horizons made nearly \$1.8 million in grants. In total, 78% of the foundation's expenditures went for grantmaking, nonprofit capacity-building, philanthropic advocacy, and donor programs, while management and fundraising costs accounted for 22% of expenditures. The change in net assets in 2010 stemmed from a temporary decrease in contributions into donor-advised funds—an expected change in lean economic times—and the natural conclusion of several long-term grants, through which Horizons brought major funding from mainstream foundations to the LGBT community.

The information presented here reflects the foundation's statement of financial position and activity for the year ended December 31, 2010. A copy of the complete audit report, which includes comparative information for the year ended December 31, 2009, is available on our website or upon request.





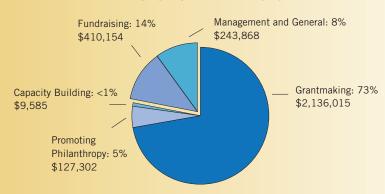
A NOTE ABOUT THIS REPORT

To conserve resources—both financial and environmental— Horizons Foundation has moved to a condensed format for printing our annual report, supplemented by downloadable PDFs at www.horizonsfoundation.org.

Horizons Foundation is grateful to all of our grantees who have shared photos with us over the last 30 years, many of which are highlighted in this report. Thank you!

WRITER: Lindasusan Ulrich DESIGN: Betsy Joyce

2010 TOTAL EXPENSES



STATEMENT OF FINANCIAL POSITION

AT DECEMBER 31, 2010

ASSETS	
Total Current Assets	\$3,420,891
Other Assets	4,245,633
Total Assets	\$7,666,524
LIABILITIES	\$409,089
NET ASSETS	
Unrestricted	\$2,604,729
Temporarily Restricted	646,896
Permanently Restricted	4,005,810
Total Net Assets	\$7,257,435
Total Liabilities and Net Assets	\$7,666,524

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2010

INCOME Contributions from individuals Foundation and corporation grants Bequests Fundraising event, net Total Support	\$919,951 208,036 192,952 181,364 \$1,502,303
Investment income	\$577,238
Other income	16,585
Total Revenue	\$593,823
Total Income	\$2,096,126
EXPENSES	
Program services	\$2,272,902
Fundraising, Management, and General	654,022
Total Expenses	\$2,926,924
Change in net assets	(\$830,798)
Net assets at beginning of year	\$8,088,233
Net assets at end of year	\$7,257,435

Horizons Foundation Programs

Strengthening LGBT Organizations

Grantmaking

Thanks to the generosity of our donors and institutional partners, Horizons Foundation awarded a total of \$1,798,392 in grants in 2010 through a diverse grantmaking portfolio:

Community Issues Grants – \$200,902

LGBT WISE: Working to Improve Services to Elders Grants – \$60,000

POCCE (People of Color Creating Equality) Grants – \$350,000
POCIBLE: People of Color Initiative to Build Leadership and
Effectiveness Grants – \$221,200

Civil Marriage Collaborative Donor Circle Grants – \$50,000 Fund for Advocacy and Political Initiatives Grants – \$3,000 Scholarship Fund Grants – \$18,500

Organizational Philanthropy Fund Grants – \$1,072 Organizational Endowment Grants – \$3,200

Donor-Advised Fund Grants - \$888,214

Other Grants - \$2,304

Leadership Development

A strong LGBT movement needs not just strong organizations but also strong LGBT leaders. To that end, Horizons awarded four Rickey Williams Fellowships in 2010 to support emerging LGBT leaders of color, as part of our POCIBLE grant program. Horizons also began convening executive directors of LGBT organizations across the Bay Area to discuss strategies for navigating a difficult economy and to strengthen ties among organizations.

Building LGBT Philanthropy

Philanthropic Education

In 2010, Horizons held our third annual Givers & Shakers Conference for larger givers to the LGBT community. The day-long event was framed by plenary sessions looking at the big picture of LGBT equality nationally and internationally, and featured speakers such as Matt Coles (ALCU LGBT and AIDS Project), Mai Kiang (Astraea Foundation), and Cary Allen Johnson (IGLHRC). During the year we also hosted educational events on LGBT student inclusion and safety, marriage equality, and our popular state of the LGBT movement.

Donor Services

From our annual *QGiving Guide* to philanthropic advising for over 90 donor-advised and other named funds housed at Horizons, we serve as a vital resource for donors as well as professional advisors who integrate the needs of LGBT clients into their professional services. Horizons also helps LGBT people plan meaningful legacies by offering advice on bequests and other planned gifts. For example, in 2010 we published our *Guide to Gift Planning for the LGBT Community*.

Philanthropic Advocacy

Horizons plays a unique role as a leading advocate for the LGBT community within the larger world of philanthropy. In 2010, Horizons was invited to become part of the leadership team for D5, an unprecedented and comprehensive nationwide campaign to increase annual funding for diverse communities, where we act as a voice for LGBT interests. Horizons also carries out original research around LGBT needs, such as our 2010 survey that found the recession had had a negative impact on 96% of LGBT organizations in the Bay Area.





MISSION

A community foundation rooted in and dedicated to the lesbian, gay, bisexual, and transgender community, Horizons Foundation exists to:

- Mobilize and increase resources for the LGBT movement and organizations that secure the rights, meet the needs, and celebrate the lives of LGBT people
- Empower individual donors and promote giving as an integral part of a healthy, compassionate community
- Steward a permanently endowed fund through which donors can make legacy gifts to ensure our community's capacity to meet the future needs of LGBT people

Horizons Foundation

550 Montgomery Street Suite 700 San Francisco, CA 94111 www.horizonsfoundation.org 415.398.2333

Horizons Foundation 2010 Community Grantmaking

Horizons Foundation is uniquely positioned to help a wide variety of LGBT organizations move forward in their work by providing them with direct financial support. Below are the organizations supported in 2010 through five key grantmaking programs, made possible thanks to the generosity of our donors, institutional partners, and contributors to the LGBT Community Endowment Fund. (For the full list of 2010 grants, please visit www.horizonsfoundation.org.)

horizons foundation

2010 Community Issues Grants * TOTAL: \$200,902

Funded in part by grants from the Hewlett Foundation and the San Francisco Foundation

Aunt Lute Book Foundation – \$7,500

BorderOUT – \$2,500

Bring Your Own Queer – \$2,000

Center for Lesbian and Gay Studies in Religion and Ministry – \$5,000

Community United Against Violence – \$7,000

Fabled ASP – \$4,000

Fresh Meat Productions – \$9,000

Groundspark – \$10,000

Guy Writers – Playwrights – \$1,000

Lesbian Health & Research Center at UCSF – \$5,000

Lesbian Health & Research Center at UCSF – \$5,000

Marea Media – \$7,500

National Center for Lesbian Rights – \$15,000

Native American AIDS Project – \$8,000

New Conservatory Theatre Center – \$15,000

Oakland Pride – \$8,000

Old Lesbians Organizing for Change, San Francisco
Bay Area Affiliate – \$2,948

Our Family Coalition – \$8,000

OutLoud Radio – \$9,954

Pacific Center for Human Growth - \$7,500

Documentary Film Project - \$7,500

Question Why Films - Regarding Susan Sontag

Radar Productions - \$7,500
St. James Infirmary - \$5,000
San Francisco LGBT
Community Center - \$15,000
Sins Invalid - \$5,000
Somos Familia - \$8,000
Teatro Vision - \$5,000
Transgender Law Center - \$9,000
Vanguard Revisited Project - \$4,000

* NOTE: San Francisco Pride at Work and San Francisco Trans March were also selected as 2010 Community Issues grantees. However, because the funds were issued in early 2011, the organizations are not included in the 2010 grant totals.

2010 LGBT WISE Grants TOTAL: \$60,000

Funded by a grant from The California Wellness Foundation

Openhouse – \$35,000 Rainbow Community Center of Contra Costa County – \$25,000

2010 POCCE Grants TOTAL: \$350,000

Asian Pacific Islander Equality – Los Angeles – \$40,000

California Rural Legal Assistance – \$50,000

Center for Lesbian and Gay Studies in Religion and Ministry – \$25,000

Chinese for Affirmative Action – \$40,000

Equality California Institute – \$60,000

Honor Fund – \$40,000

Barbara Jordan/Bayard Rustin Coalition – \$40,000

Somos Familia – \$25,000

Zuna Institute – \$30,000

2010 POCIBLE Grants TOTAL: \$221,200

Funded in part by grants from the Community Leadership Project, Funders for LGBTQ Issues, and the San Francisco Foundation

AIDS Project East Bay – \$17,040
Asian & Pacific Islander Family Pride – \$3,000
Asian & Pacific Islander Wellness Center –
\$15,000

Bay Area American Indian Two-Spirits – \$15,000
Black Coalition on AIDS – \$23,040
El/La Program Para Translatinas – \$10,000
Gay Asian Pacific Alliance – \$15,000
Gente Latina de Ambiente – \$14,040
Mangos with Chili – \$12,500
Purple Moon Dance Project – \$17,500
Queer Women of Color Media Arts Project – \$33,040
Bayard Rustin LGBT Coalition – \$3,000

Bayard Rustin LGBT Coalition – \$3,000 Song That Radio – \$3,000 Transgender, Gender Variant & Intersex Justice Project – \$22,040 Trikone – \$12,000

Rickey Williams Fellowships:

Angel Fabian, Gente Latina
de Ambiente – \$1,500

Duc Le, Song That Radio – \$1,500

Miss Major, TGI Justice Project – \$1,500

Niralli D'Costa, Trikone – \$1,500

2010 Fund for Advocacy and Political Initiatives Grants TOTAL: \$3,000

Planned Parenthood Advocates of Oregon – \$3,000



Institutional Partners

Horizons is grateful to the staff and trustees of the following foundations and corporations. Their generous funding in 2010 supported our grantmaking and other programs.

















evelyn & walter HAAS, JR. fund



Charles M. Holmes Supporting Foundation

the James Irvine foundation











THE SAN FRANCISCO FOUNDATION













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MassMutual Financial Group

National Center for Lesbian Rights

A. L. Nella & Company, LLP

Schwab Charitable Fund

Two Degrees, LLC

U.S. Trust, Bank of America

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Walden Asset Management



Individual Donors

The work of Horizons Foundation would be impossible without the generosity and commitment of our donors. Every gift to Horizons honors not only the foundation, but the Bay Area LGBT community we exist to serve. Horizons thanks all of our donors for their invaluable support in 2010.

The donors listed below made unrestricted gifts to Horizons in 2010. Names marked with an asterisk (*) recognize members of our Leadership Circle, who made non-event-related gifts of \$1,000 or more in 2010. Donations at this level have a powerful impact on the foundation's work both today and in the future, for which Horizons is deeply grateful.

For the full list of our 2010 donors—including the Loyalty Circle donors who are there year after year to support our community and serve as a shining example of LGBT philanthropy—please visit www.horizonsfoundation.org.

Visionary (\$25,000-\$49,999)

* James C. Hormel & Michael P. Nguyen

Cornerstone (\$15,000-\$24,999)

- * Anonymous
- * Jeff Lewy & Ed Eishen
- Emily Rosenberg & Darlene de Manincor
- * William Snider & Brian Cameron

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- * Joq S. Lasner
- * James L. Laufenberg & Michael Daly
- * Cassandra Law
- * Daniel Jae-Won Lee
- * Hon. Mark R. Leno
- * Lesbian Equity Fund Kathy Levinson & Naomi Fine
- * Yan Liu
- * Kerry Lobel & Marta Drury, girls just wanna have funD Keith E. Loring
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- * Jan Zobel, EA

Denotes members of our Leadership Circle, who made non-event-related gifts of \$1,000 or more in 2010



Legacy Gifts

Horizons honors the memory of those who generously included Horizons Foundation in their estate plans or otherwise inspired gifts to Horizons as part of their legacies. We are deeply grateful to have received bequests and other legacy gifts from the following people:

Gwen Araujo Robert Barnes Robert J. Barnett William S. Bason David Bell Dino Bevilagua George R. Burgess Jeffrey Cohen Richard M. Cohen Kim Cortright A. Lindley Cotton George Choy Dr. Gary James Dill Alan W. Dunn David Smith Fox Leslie Howard Gundel John E. Hambly Garretson H. Hammond Bruce C. Harris Beverly Hershey Clint Hockenberry Charles M. Holmes Eugene H. Howard Joie Hubbert & Mary C. Greer Benjamin W. Irvin Douglas McMaster Jackson Debra Kent Jay A. King Arthur S. Lazere Craig Lindhurst Lawrence R. Lucas Tom Markowski & Jim Leach Juan Marquez Peter Olsen Donald L. Oestreicher Nicholas Papadopoulos John Peterman Constance & Mitchell Sanders David F. Shupp, MD **Thomas Steel** Thomas W. Stratton Joseph Towner Phillip Wald

Legacy Circle

Horizons' Legacy Circle honors individuals and couples who have included the foundation in their financial planning by making a bequest in a will, creating a trust, or designating Horizons as the beneficiary of an insurance policy, retirement plan, security, or other asset. Through Horizons' LGBT Community Endowment Fund, legacy gifts help ensure that future generations will have unprecedented financial resources to address community needs that we cannot predict today.

that we cannot predict today. Anonymous (37) Dominick Albano Paul F. Albert Kathleen Archembeau Salvatore J. Baglieri & Peter J. Cirincione Bill Baird & John Kennedy Hiram Banks & Roberto Lee Dan Bartley Alvin Baum Alma Soongi Beck, JD, **LLM Taxation** Buzz Bense Adam M. Berman Jack E. Bird & John L. Darby David P. Black Robert Blair Morton B. Blatt & Peter G. Holmstrom John C. Boling William Charles Brockett, Jr. & Lawrence William Bryer Cheri L. Bryant Thomas R. Burke & Axel T. Brunger Miguel Martinez Bustos John Caldwell Janis Callon Lu Chaikin, PhD Bill Clark & Jeffrey Stanfield Jay J. Cohen Laurence Colton **Bruce Cronander** Carole S. Cullum William B. Davisson Sue Dibble & Jeanne DeJoseph William P. Dill Julie R. Dorf & Jenni Olson Roger Doughty

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printed report captions

PAGE 1

Top (I-r): "Crawford Barton and Friend 2" (photo: Crawford Barton); The Dance Brigade (photo: Bonnie Kamin); youth from Horizons Services, Inc. (photo: L.A. Cicero)

Middle (I-r): "Lesbians, Money, and Giving" session (photographer unknown); The Cockettes (photo: Bud Lee)

Bottom (I-r): "City Hall Wedding" (photo: Jeff Stockton); one of our grantees (photographer unknown); Center for Young Women's Development, at our 2002 gala (photographer unknown)

PAGE 2

Horizons 2010 gala (photo: Trish Tunney)

PAGE 3

Top: Progressive Martial Arts (photographer unknown)

Bottom: Horizons 2010 gala (photo: Trish Tunney)

PAGE 4

Left: Gay Latino youth (photographer unknown)

Right: Panel on international LGBT equality at the 2010 Givers & Shakers Conference (photo: Devesh Khatu)

PAGE 5

Top: Somos Familia at the press conference for our 2010 POCCE grants (video still: BAYCAT)

Bottom (I-r): NIA Collective at the San Francisco Dyke March (photographer unknown); "Up Jumped Springtime," Theatre Rhinoceros (photo: Shelli Bohrer)

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LYRIC (photo: Annie, last name unknown)

PAGE 7

Horizons 2010 gala (photo: Trish Tunney)

PAGE 8

Left: Transcendence Gospel Choir, at our 2002 gala (photographer unknown)

Right: Mayor Annise Parker and Senator Barbara Boxer, at our 2010 gala (photo: Trish Tunney)