horizons foundation

Fueling the LGBT Movement

HORIZONS FOUNDATION (A California Not-For-Profit Corporation)

FINANCIAL STATEMENTS

DECEMBER 31, 2012 AND DECEMBER 31, 2011



TABLE OF CONTENTSDECEMBER 31, 2012 AND DECEMBER 31, 2011

Independent auditors' report	2
Statements of financial position	3
Statement of activities	4 - 5
Statement of functional expense	6 - 7
Statements of cash flows	8
Notes to financial statements	9 - 17



Independent Auditors' Report

Board of Directors Horizons Foundation

We have audited the accompanying consolidated financial statements of Horizons Foundation. (a California not-forprofit organization), which comprise the statements of financial position as of December 31, 2012 and December 31, 2011, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Horizons Foundation's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Horizons Foundation as of December 31, 2012 and December 31, 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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Certified Public Accountants

San Francisco, California April 24, 2013

STATEMENTS OF FINANCIAL POSITION

ASSETS	December 31, 2012	December 31, 2011		
ASSETS:				
Cash and cash equivalents	\$ 802,319	\$ 513,277		
Investments	10,962,202	2,499,059		
Grant receivable	50,000	50,000		
Bequest receivable	5,000,000	-		
Pledges receivable	2,585	36,545		
Other receivables	38,475	36,459		
Prepaid expenses	15,192	15,644		
TOTAL CURRENT ASSETS	16,870,773	3,150,984		
Grants receivable beyond one year	-	50,000		
Investments restricted for long-term purposes	4,551,712	4,352,600		
Property and equipment, net	8,198	13,652		
Deposits and other assets	23,475	24,036		
TOTAL ASSETS	\$ 21,454,158	\$ 7,591,272		
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES:				
Current portion of lease payable	\$ 2,896	\$ 2,641		
Grants payable	3,000,000	18,000		
Accounts payable and accrued expenses	18,536	45,993		
Accrued paid leave	38,912	61,780		
Agency funds	371,469	349,796		
Deferred rent	18,627	12,208		
Deferred revenue	5,000			
TOTAL CURRENT LIABILITIES	3,455,440	490,418		
LONG TERM LIABILITIES:				
Lease payable	508	3,383		
TOTAL LIABILITIES	3,455,948	493,801		
NET ASSETS:				
Unrestricted	11,535,204	2,574,771		
Temporarily restricted	447,195	511,890		
Permanently restricted	6,015,811	4,010,810		
TOTAL NET ASSETS	17,998,210	7,097,471		
IVIAL NEI ASSEIS	17,770,210	/,07/,4/1		
TOTAL LIABILITIES AND NET ASSETS	\$ 21,454,158	\$ 7,591,272		

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2012

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
OPERATING REVENUE AND SUPPORT: Support:				
Contributions from individuals Foundation and corporation grants Organizations Bequests	\$ 1,562,497 8,588,892 7,511 49,159	\$ - 295,050 - 3,000,000	\$ 5,000 - 2,000,000	\$ 1,567,497 8,883,942 7,511 5,049,159
Fundraising event income Fundraising event expense	319,332 (168,320)	-	-	319,332 (168,320)
Fundraising event, net	151,012			151,012
Net assets released from restrictions	3,602,029	(3,602,029)		
Total support	13,961,100	(306,979)	2,005,000	15,659,121
Revenue: Interest and dividends Net gain from investments Other income	145,459 470,604 2,442	92,249 150,035 -	- - -	237,708 620,639 2,442
Total revenue	618,505	242,284	-	860,789
TOTAL OPERATING REVENUE AND SUPPORT	14,579,605	(64,695)	2,005,000	16,519,910
OPERATING EXPENSES: Program expenses: Grantmaking Capacity building Promoting philanthropy	4,893,037 49,503 121,183	-	- - -	4,893,037 49,503 121,183
Total program services	5,063,723	-	-	5,063,723
Supporting services: Management and general Fundraising	228,687 326,762	-	-	228,687 326,762
Total supporting services	555,449		-	555,449
TOTAL OPERATING EXPENSES	5,619,172			5,619,172
CHANGE IN NET ASSETS	8,960,433	(64,695)	2,005,000	10,900,738
NET ASSETS, beginning of year	2,574,771	511,890	4,010,811	7,097,472
NET ASSETS, end of year	\$ 11,535,204	\$ 447,195	\$ 6,015,811	\$ 17,998,210

STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2011

	U	nrestricted	emporarily Restricted	Permanently Restricted	Total
OPERATING REVENUE, SUPPORT AND GAINS: Support:					
Contributions from individuals Foundation and corporation grants Organizations Bequests	\$	1,095,691 53,945 251,698 219,937	\$ - 409,000 - 268,000	\$ 5,000 - - -	\$ 1,100,691 462,945 251,698 487,937
Fundraising event income Fundraising event expense		339,878 (162,189)	 -	-	339,878 (162,189)
Fundraising event, net		177,689	 		177,689
Net assets released from restrictions		878,968	 (878,968)		
Total support		2,677,928	 (201,968)	5,000	2,480,960
Revenue: Interest and dividends Net gain (loss) from investments Other income		25,213 (12,814) 3,151	 83,837 (16,875) -	-	109,050 (29,689) 3,151
Total revenue		15,550	 66,962		82,512
TOTAL OPERATING REVENUE, SUPPORT AND GAINS		2,693,478	 (135,006)	5,000	2,563,472
OPERATING EXPENSES: Program expenses: Grantmaking Capacity building Promoting philanthropy		1,986,595 12,278 172,272	- -	-	1,986,595 12,278 172,272
Total program services		2,171,145	 -	-	2,171,145
Supporting services: Management and general Fundraising		221,189 331,102	 -	-	221,189 331,102
Total supporting services		552,291	 		552,291
TOTAL OPERATING EXPENSES		2,723,436	 -		2,723,436
CHANGE IN NET ASSETS		(29,958)	(135,006)	5,000	(159,964)
NET ASSETS, beginning of year		2,604,729	 646,896	4,005,811	7,257,436
NET ASSETS, end of year	\$	2,574,771	\$ 511,890	\$ 4,010,811	\$ 7,097,472

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2012

	G	rantmaking	apacity uilding	omoting lanthropy	nagement d General	Fu	ndraising		shared spenses	 Total
Grants	\$	4,476,734	\$ -	\$ 	\$ -	\$	-	\$	-	\$ 4,476,734
Salaries		120,489	25,963	55,761	133,624		139,044		26,603	501,484
Payroll taxes		9,974	2,230	4,535	10,583		11,098		2,235	40,655
Employee benefits		8,913	 1,237	 4,743	 3,528		12,591		2,858	 33,870
Total personnel		139,376	 29,430	 65,039	 147,735		162,733		31,696	 576,009
Professional services		166,380	10,750	(2,000)	25,629		32,878		23,957	257,594
Meeting expense and supplies		6,329	1,828	10,166	3,619		29,254		9,634	60,830
Occupancy		(28)	-	-	-		-		59,743	59,715
Printing		2,420	-	3,259	-		18,233		5,535	29,447
Investment fees		29,281	-	-	70		27		-	29,378
Travel		21,471	59	676	328		4,083		1,094	27,711
Other expenses		1,642	-	-	2,632		19,540		1,126	24,940
Promotion		14,025	-	-	-		7,231		-	21,256
Postage		-	-	-	95		11,093		2,269	13,458
Equipment rental and maintenance		379	-	-	-		-		7,477	7,856
Dues & Subscriptions		1,700		2,810	10		2,594		90	7,204
Telephone		-	-	42	248		334		6,579	7,203
Depreciation		-	-	-	-		-		7,198	7,198
Insurance		-	-	-	3,299		-		3,168	6,467
Interest expense		-	-	-	5,700		4		468	6,172
Allocation of shared expenses		33,328	 7,436	 41,191	 39,322		38,757	((160,034)	 -
Total other expenses		276,927	20,073	 56,144	 80,952		164,029		(31,696)	 566,429
Total functional expenses	\$	4,893,037	\$ 49,503	\$ 121,183	\$ 228,687	\$	326,762	\$	_	\$ 5,619,172

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2011

	Gr	antmaking	apacity uilding	romoting ilanthropy	nagement l General	Fu	ndraising	Shared xpenses	 Total
Grants	\$	1,630,352	\$ -	\$ 	\$ -	\$		\$ -	\$ 1,630,352
Personnel:									
Salaries		180,718	-	53,556	119,504		183,508	45,648	582,934
Payroll taxes		13,866	-	4,028	10,307		13,725	3,486	45,412
Employee benefits		10,457	 -	 4,295	 4,271		18,654	 5,753	 43,430
Total personnel		205,041	 -	 61,879	 134,082		215,887	 54,887	 671,776
Professional services		61,040	10,605	17,861	30,360		29,378	4,003	153,247
Occupancy		-	-	-	-		-	71,406	71,406
Meeting expense and supplies		2,088	1,532	14,119	3,101		14,473	6,307	41,620
Travel		10,223	38	14,349	196		2,744	2,084	29,634
Printing		-	-	1,600	615		9,423	11,596	23,234
Equipment rental and maintenance		-	-	-	403		-	17,667	18,070
Investment fees		17,989	-	-	-		-	-	17,989
Other fees		-	-	-	2,620		10,159	-	12,779
Other expenses		3,750	75	3,877	630		1,172	3,002	12,506
Promotion		10,685	-	-	-		1,615	-	12,300
Interest expense		-	-	-	7,260		-	678	7,938
Telephone		-	28	65	123		204	7,280	7,700
Insurance		-	-	-	4,017		-	2,461	6,478
Depreciation		-	-	-	-		-	6,354	6,354
Postage		53	-	-	-		-	-	53
Allocation of shared expenses		45,374	 -	 58,522	 37,782		46,047	 (187,725)	 -
Total other expenses		151,202	 12,278	 110,393	 87,107		115,215	 (54,887)	 421,308
Total functional expenses	\$	1,986,595	\$ 12,278	\$ 172,272	\$ 221,189	\$	331,102	\$ -	\$ 2,723,436

STATEMENTS OF CASH FLOWS

		Year Ended ember 31, 2012	-	ear Ended mber 31, 2011
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$	10,900,738	\$	(159,964)
Adjustments to reconcile change in net assets to net cash provided	Ψ	10,700,700	Ψ	(10),001)
(used) by operating activities:				
Depreciation		7,198		6,354
Net realized and unrealized (gains) losses on investments		(620,639)		29,689
Contributions restricted for long-term purposes		-		(5,000)
Changes in operating assets and liabilities:				
Receivables		(4,918,056)		100,908
Prepaids		452		3,673
Grants payable		2,982,000		18,000
Agency funds		21,673		59,770
Accounts payable and accrued expenses		(50,325)		(2,857)
Deferred revenue		5,000		-
Deferred rent		6,419		12,208
NET CASH PROVIDED BY OPERATING ACTIVITIES		8,334,460		62,781
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of investments		(8,978,845)		(2,209,447)
Purchases of equipment		(1,744)		(2,342)
Proceeds from sale and maturities of investments		937,230		2,139,445
Deposits		561		(7,878)
NET CASH USED BY INVESTING ACTIVITIES		(8,042,798)		(80,222)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowings		250,000		260,000
Principal payments on borrowings		(250,000)		(260,000)
Principal payments on capital leases		(2,620)		(2,408)
Permanently restricted contributions received				5,000
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES		(2,620)		2,592
NET INCREASE (DECREASE) IN CASH		289,042		(14,849)
CASH AND CASH EQUIVALENTS, beginning of year		513,277		528,126
CASH AND CASH EQUIVALENTS, end of year	\$	802,319	\$	513,277
Sum alamantal information.				
Supplemental information: Interest paid	\$	6,467	\$	7,938

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 1. ORGANIZATION:

Horizons Foundation (the Foundation) is a public community foundation created in 1980. The Foundation is dedicated to serving the lesbian, gay, bisexual and transgender (LGBT) community primarily within the nine-county San Francisco Bay Area. The Foundation's principal objectives are to encourage philanthropic activism within and for the LGBT community and to provide financial and technical assistance for nonprofit organizations serving the LGBT community.

The Foundation's office is located in San Francisco, California, and its activities are primarily supported by contributions and grants from individuals, private foundations and corporations.

Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The following is a summary of the significant accounting policies followed in the preparation of the accompanying financial statements:

- a) <u>Cash and Cash Equivalents</u> For purposes of the statement of cash flows, the Foundation considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.
- b) <u>Investments</u> Investments are recorded at fair value. Investments received through gifts are recorded at the estimated fair value at the date of donation. Investment income and net gains and losses from investment of permanently restricted gifts are reported as increases in temporarily restricted net assets until appropriated by the Board of Directors or spent for their restricted purposes.
- c) <u>Grants, Bequests, and Pledges Receivable</u> These receivables represent unconditional commitments receivable in future periods stated at the net realizable amount that management expects to collect. Management uses specific identification method for establishing an allowance for uncollectible receivables. No allowance was deemed necessary at December 31, 2012 and December 31, 2011. It is the Foundation's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.
- d) <u>Fixed Assets and Depreciation</u> All acquisitions of property and equipment in excess of \$1,000 are capitalized. Fixed assets are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is provided over the estimated useful lives of the assets, generally three to seven years, using the straight-line method of depreciation.
- e) <u>Agency Funds</u> Agency funds represent funds transferred to the Foundation by other nonprofit organizations that have specified themselves as the beneficiary. These funds are accounted for as assets and liabilities on the financial statements. However, the Foundation maintains legal ownership of the assets and has variance power.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

- f) Income Tax Status The Foundation is recognized as a public charity exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code, whereby only unrelated business income, as defined by Section 512(a)(1) of the Internal Revenue Code and similar code section of the California Revenue and Taxation Code, is subject to income tax. Effective January 1, 2009 the Foundation adopted the FASB guidance on Accounting for Uncertainty in Income Taxes. The Foundation takes the position that its activities continue to be directly related to its tax exempt purpose, and it consequently did not recognize any increase or decrease in liability for unrecognized tax benefits taken in the current or prior periods. Income tax returns for the years prior to 2007 are no longer subject to examination by tax authorities.
- g) <u>Basis of Presentation</u> Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, current support and net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted net assets represent net assets that are not subject to donor-imposed stipulations, including \$11,004,162 and \$2,524,719 at December 31, 2012 and 2011, respectively, in donor advised funds. Although grant recommendations are accepted from the donors or other advisors of these funds, the Foundation has variance power; that is, the ultimate discretion over the use of these funds lies with the Board of Directors. Thus, such funds represent unrestricted net assets to the Foundation.

Temporarily restricted net assets represent net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time. As described in Note 2b above, this class of net assets also includes un-appropriated unrestricted earnings on the Foundation's permanently restricted funds.

Permanently restricted net assets are restricted by the donor for investment in perpetuity. The income from such invested assets, including net realized and unrealized gains is available to support the activities of the Foundation.

- h) <u>Basis of Accounting</u> The financial statements of the Foundation have been prepared using the accrual method of accounting whereby income is recorded when earned and expenses when incurred.
- <u>Restricted and Unrestricted Income</u> Contributions are reported as income when received or when the donor makes a promise to give to the Foundation that is, in substance, unconditional. The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets in the statement of activities.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

The Foundation reports gifts of fixed assets as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

- j) <u>Allocation of Expenses</u> The Foundation allocates two types of costs to its program and supporting activities: shared and communications. Shared costs, primarily related to the operation and maintenance of the office facility, are allocated based on the number of full-time equivalent positions in each activity; communications costs are allocated based on management's estimate of benefit derived from various communication activities, such as Enews, Insider Briefings, Press releases, events, etc.
- k) <u>Grants to Others</u> Grants are recorded as expenses after they are approved by the Board of Directors and grant agreements are executed. Grants payable represents the present value of future commitments of the Foundation. In 2012 the Foundation was notified that it is the beneficiary of a bequest of approximately \$5,000,000. The terms of the bequest require that 60% be granted out to specific organizations. Therefore an estimate of \$3,000,000 was accrued in grant expense in 2012.
- <u>Use of Estimates</u> The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant accounting estimates reflected in the Foundation's financial statements include valuation of investments, valuation of grants receivable, and the functional allocation of expenses. Actual results could differ from those estimates.
- m) <u>Subsequent Events</u> Management has evaluated subsequent events through April 24, 2013, the date on which the financial statements were available to be issued.

Note 3. CONCENTRATIONS OF CREDIT RISK:

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist primarily of cash and investments. The Foundation places its cash and investments with high credit quality financial institutions. At times, the account balances may exceed the institution's federally insured limits. The Foundation has not experienced any losses in such accounts.

During the year ended December 31, 2012, the Organization received donated securities of \$7,246,234. It is the Organization's policy to liquidate the donations upon receipt and reinvest according to their investment objectives.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 4. INVESTMENTS AND FAIR VALUE MEASUREMENTS:

Professional accounting standards establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

Financial assets valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets valued using level 2 inputs are based primarily on quoted prices for similar assets in active or inactive markets. All assets have been valued using a market approach. There were no changes in the valuations techniques during the current year.

	Quoted Prices in Active Markets for Identical	Significant Other Observable Inputs	
December 31, 2012	Assets (Level 1)	(Level 2)	<u>Total</u>
Cash and money market Trading securities Mutual funds Fixed income	\$ 2,232,022 7,017,997 1,920,236	\$ - - - 4,343,659	\$ 2,232,022 7,017,997 1,920,236 4,343,659
Totals	<u>\$ 11,170,255</u>	<u>\$ 4,343,659</u>	<u>\$ 15,513,914</u>
December 31, 2011	Quoted Prices in Active Markets for Identical <u>Assets (Level 1)</u>	Significant Other Observable Inputs (Level 2)	Total
Cash and money market Trading securities Mutual funds Fixed income	\$ 1,569,241 2,786,494 958,589	\$ - - - 1,537,335	\$ 1,569,241 2,786,494 958,589 <u>1,537,335</u>
Totals	\$ 5,314,324	<u>\$1,537,335</u>	<u>\$ 6,851,659</u>

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 5. GRANTS AND BEQUESTS RECEIVABLE:

Bequests and grants are expected to be realized in the following periods:

	December 31, 2012	December 31, 2011
In one year or less Between one and five years	\$ 5,050,000	\$ 50,000 50,000
Less allowance for uncollectible amounts	5,050,000	100,000
Totals	<u>\$ 5,050,000</u>	<u>\$ 100,000</u>

Grants receivable at December 31, 2012 includes an unconditional promise from one private foundation.

Bequests receivable at December 31, 2012 includes an unconditional promise from one individual.

Note 6. **PROPERTY AND EQUIPMENT:**

Property and equipment consisted of:

	December 31, 2012	December 31, 2011
Furniture and equipment	\$ 76,417	\$ 76,417
Software	20,371	18,628
Leasehold improvements	1,800	1,800
Leased equipment	10,277	10,277
Accumulated depreciation	(100,667)	(93,470)
Totals	<u>\$ 8,198</u>	<u>\$ 13,652</u>

Note 7. **RETIREMENT PLAN:**

The Foundation provides a defined contribution retirement plan to all of its employees under Section 403(b) of the Internal Revenue Code. The Foundation made no contributions to this plan during the years ended December 31, 2012 and 2011.

Note 8. LINE OF CREDIT:

The Foundation has a secured line of credit from a financial institution in the amount of \$375,000. The security for this line of credit includes all equipment, inventory, accounts and investments and the annual interest rate is prime rate of the bank plus 1.25%. The balance of this line of credit was \$0 at December 31, 2012 and 2011.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 9. UNRESTRICTED NET ASSETS:

Unrestricted net assets consisted of the following:

	December 31, 2012	December 31, 2011		
Available for operations Designated as endowment Donor advised funds and other named funds Underwater endowment funds	\$ 43,518 9,555 11,616,395 <u>(134,264)</u>	\$ 164,518 29,470 2,659,642 (278,859)		
Totals	<u>\$ 11,535,204</u>	<u>\$ 2,574,771</u>		

Note 10. TEMPORARILY RESTRICTED NET ASSETS:

Temporarily restricted net assets were available for the following purposes:

	Decem 20	,		ember 31, 2011
LGBT seniors	\$	-	\$	68,000
Leadership development	26	5,000		30,507
Grantmaking	50),000		142,000
Endowed Funds	289	9,145	-	241,383
LGBT giving	60),000		-
LGBT youth	22	2,050		
Planned giving officer		-		15,000
General operating expenses of future periods				15,000
Totals	<u>\$ 447</u>	7,195	<u>\$</u> :	<u>511,890</u>

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 11. ENDOWMENT FUNDS:

Permanently restricted net assets consist of the Foundation's Endowment Fund (the Endowment), whose purpose is to provide support in meeting the operating and program needs of the Foundation.

The Board of Directors of Horizons Foundation has interpreted the State laws as requiring the preservation of the fair value of the original gift (historical value) as of the gift date of the donor-restricted endowment funds unless there are explicit donor stipulations to the contrary. As a result there are three classes of donor restricted endowment net assets: The permanently restricted amount includes original and subsequent donations, and accumulations of net income to the permanent endowment fund is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in accordance with the Foundation's spending policy. The amounts allocated as unrestricted net assets are due to funds with deficiencies. From time to time, the funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration. These deficiencies result from unfavorable market fluctuations. The Foundation has adopted investment and spending policies, approved by its Board of Directors, for its endowment funds as follows:

Spending Policy – The Foundation has a policy of appropriating for distribution each year up to 5% of its endowment fund's average fair value of the previous three years, measured as of December 31 of each year. If a donor's gift instrument expressly allows the spending of additional amounts or expressly allows the invasion of principal in certain circumstances, the Foundation may spend such amounts. The Foundation distributed \$194,522 of its endowment fund for the year ended December 31, 2012, which is approximately 5% of the endowment fund's average fair value of the previous three years.

Investment Return Objectives, Risk Parameters and Strategies – The Foundation's investment policy for its endowment assets adhere to a) preservation and safety of principal; and b) capital appreciation and income. Over the long term, the investment process seeks to achieve total return equal to or exceeding that of a benchmark portfolio consisting of 60% equities and 40% fixed income. Endowment assets are invested in a well- diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return, while growing the funds if possible. Investment risk is measured in terms of the total endowment fund's investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 11. ENDOWMENT FUNDS (Continued):

Endowment net asset composition by type of fund was as follows:

December 31, 2012	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Donor restricted Underwater endowment funds Board designated	\$ - (134,264) 	\$ 289,145 	\$ 6,015,811 - -	\$ 6,304,956 (134,264) <u>9,555</u>
Totals	<u>\$ (124,709)</u>	<u>\$ 289,145</u>	<u>\$ 6,015,811</u>	<u>\$ 6,180,247</u>
December 31, 2011	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total
December 31, 2011 Donor restricted Underwater endowment funds Board designated	<u>Unrestricted</u> \$ - (278,859) 29,470	1 5	•	<u>Total</u> \$ 4,252,194 (278,859) <u>29,470</u>

Changes in Endowment net assets for the year ended December 31, 2012:

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Endowment net assets, beginning Investment return:	<u>\$ (249,389)</u>	<u>\$ 241,383</u>	<u>\$ 4,010,811</u>	<u>\$ 4,002,805</u>
Interest and dividends	-	92,249	-	92,249
Net gains (realized and unrealized)	144,595	150,035		294,630
Total investment return	144,595	242,284	-	386,879
Contributions	5,085	-	2,005,000	2,010,085
Appropriation of endowment for				
expenditures	(25,000)	(194,522)		(219,522)
Endowment net assets, ending	<u>\$ (124,709</u>)	<u>\$ 289,145</u>	<u>\$ 6,015,811</u>	<u>\$ 6,180,247</u>

NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2012 AND 2011

Note 11. ENDOWMENT FUNDS (Continued):

Changes in Endowment net assets for the year ended December 31, 2011:

	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total
Endowment net assets, beginning Investment return:	<u>\$ (154,603)</u>	<u>\$ 70,551</u>	<u>\$ 4,005,811</u>	<u>\$ 3,921,759</u>
Interest and dividends	-	83,846	-	83,846
Net gains (realized and unrealized)	(94,786)	77,912		(16,874)
Total investment return	(94,786)	161,758	-	66,972
Contributions	-	200,000	5,000	205,000
Appropriation of endowment for expenditures		(190,926)		(190,926)
Endowment net assets, ending	<u>\$ (249,389</u>)	<u>\$ 241,383</u>	<u>\$ 4,010,811</u>	<u>\$ 4,002,805</u>

Note 12. COMMITMENTS UNDER OPERATING LEASES:

The Foundation entered into a non-cancelable lease agreement for its office facility. The Organization also leases certain equipment under non-cancelable operating lease arrangements. The minimum future payments on these lease arrangements at December 31, 2012 were as follows:

Year Ending December 31,	
2013 2014 2015 2016	\$ 72,332 72,159 74,236 <u>37,692</u>
Total	<u>\$ 256,419</u>

Total rent expense during the years ended December 31, 2012 and 2011 was \$67,220 and \$62,736, respectively.