

# ANNUAL REPORT 2016

### VISION

Horizons Foundation envisions a world where all people live free from prejudice and discrimination, and where LGBTQ people contribute to and thrive in a vibrant, diverse, giving, and compassionate community.

### MISSION

A community foundation rooted in and dedicated to the lesbian, gay, bisexual, transgender, and queer community, we exist to:

Mobilize and increase resources for the LGBTQ movement and organizations that secure the rights, meet the needs, and celebrate the lives of LGBTQ people.

Empower individual donors and promote giving as an integral part of a healthy, compassionate community.

Steward a permanently endowed fund through which donors can make legacy gifts to ensure our community's capacity to meet the future needs of LGBTQ people.

## Dear horizons friends and family,

Horizons Foundation enjoyed a historical year in 2016, as you will see in the pages that follow. The foundation grew significantly, with its assets topping \$25 million by the end of the year. We granted more than \$3 million to scores of organizations advocating for and serving our community; successfully concluded the first phase of the most ambitious campaign in Horizons' history; and our LGBTQ Community Endowment Fund reached \$10 million for the first time.

Yet it's painfully true that the last year also brought tragedy and adversity. We already knew that the daily reality for thousands of LGBTQ people – even here in the Bay Area – is dangerous and difficult. Then, on June 12, 2016, came the horrifying news of the massacre at an LGBTQ club's Latin night in Orlando. And just a few months later, we suddenly were forced to confront the advent of a decidedly LGBTQunfriendly administration.

After Orlando, our community came together to mourn, to call for justice, and to unify. After the election, we came together once more – to march, to organize, and to resist.

2016 also taught us all, again, an essential lesson: we can take nothing for granted. History and progress are neither simple nor linear, and our community must be prepared for a future that's inherently impossible to predict.

That is why Horizons Foundation's Now and Forever Campaign – which aims to create the financial resources that our community will need to face that uncertainty – is so critically important. In 2016, we successfully concluded the campaign's first phase by raising \$3.7 million to strengthen the foundation and to realize the LGBTQ community's tremendous opportunity in legacy giving. Now, we are entering the even more crucial *second* phase of Now and Forever – in which our extraordinarily ambitious goal is to identify a minimum of \$100 million in future legacy gifts by 2020. Nobody, anywhere in the LGBTQ movement, has ever set a comparable goal. (See page 16 to learn more and how you can help us achieve this historic milestone).

Horizons' success in this visionary campaign, like everything that the foundation does, depends ultimately on the work of our partner organizations and the generosity of our donors. It is that generosity that will not only fuel the success of the Now and Forever Campaign, but also enable us to invest strategically in scores of nonprofit organizations like those described in these pages – organizations that are touching, changing, and saving countless lives, every single day.

We hope you will be inspired by the stories told in this Annual Report. Thank you for being part of this community – we couldn't do it without you.

In gratitude and in community,



Richard Davis-Lowell BOARD CHAIR



Roger Doughty PRESIDENT



### EL/LA PARA TRANSLATINAS

fights for the rights of TransLatinas. We are a safe, spiritual space that provides holistic support for TransLatinas to build resiliency and thrive. Horizons Foundation provides much needed funding which is critical unrestricted support. This is especially critical for organizations like ours which serve marginalized communities with intersectional needs requiring our long-term, high-touch programs, including violence and HIV prevention services, post gender-affirming surgery support, case management, advocacy, and leadership development.

— Susana Cáceres, Executive Director/Directora Ejecutiva

# An Investment in Donor Engagement with the GSA Network

Every year the GSA Network empowers more than 1,000 LGBTQ and ally youth across the country to create safer schools and healthier communities.

At the core of our model is the belief that leadership is something for everyone – especially those who have been most impacted by harassment, violence, and oppression. We train young leaders to be organizers, educators, and advocates who make real change for racial and gender justice in their schools and communities.

For example, in the Clovis Unified School District, a genderspecific dress code disproportionately impacted queer and gender-variant youth, who too often were disciplined or even suspended for expressing their gender identity through clothing. Our youth leaders petitioned and ultimately won a district-wide gender-neutral dress code, which can now be used as a model for schools across the nation.

Our work has always been driven by the youth at the heart of our mission. Yet, our donor base didn't reflect our dynamic community of alumni, students, and partners. Giving shouldn't just be for the wealthy or the old in our community – young people can invest now in the movements they believe in. We just needed to find the right engagement paths.

Horizons Foundation, a longtime partner to the GSA Network, made a unique two-year grant to help us research, evaluate, and deepen our capacity to grow and diversify our donor base. Access to grants like this are very rare – few funders are willing to give you money to help you raise money. But Horizons understands that barriers to smart and effective infrastructure hold too many vital organizations back. They aren't just invested in our program work, but in the health and growth of our organization itself. This funding allowed us to try new technology, grow internal capacity, and experiment with innovative approaches for engaging donors. That includes efforts like Give OUT Day, a national day of giving for the LGBTQ community housed at Horizons. For our target audience of younger donors, peer-to-peer online giving has been a perfect fit. Now this annual event is a crucial part of our fundraising culture.

Our Horizons funding also helped us plan our first-ever Alumni Giving Circle, which will launch later this year. We feel more equipped than ever before to help young people add fundraising to their activism toolkits. And growing our donor base increases our ability to empower thousands more LGBTQ students.

#### - By Geoffrey Winder and Ginna Brelsford, Co-Directors



### GRANTMAKING

Horizons Foundation fuels the LGBTQ movement through direct financial support to a wide range of organizations. Thanks to the generosity of our donors, institutional partners, giving circles and contributors to the LGBTQ Community Endowment Fund, Horizons is helping provide vital support to Bay Area non-profits serving the needs of our community.

Following is a list of many of our 2016 awardees who receive direct grants from Horizons. 554 additional grants, totaling \$1,288,808 were made through our donor-advised fund partners. For a full list of grants, visit HorizonsFoundation.org.

### **Community Issues Grants**

Adalassant Courseling Comisso	¢10.000
Adolescent Counseling Services	\$10,000
AfroSolo Theatre Company	\$10,000 \$10,000
API Equality - Northern California	\$10,000
Bay Area Old Lesbians Organizing for Change (OLOC)	\$5,000
Billy DeFrank LGBT Community Center	\$7,500
Child Advocates of Silicon Valley	\$10,000
Destiny Arts Center	\$10,000
detour dance	\$7,500
East Bay Sanctuary Covenant	\$10,000
EI/La Para TransLatinas	\$15,500
enGender/Bay Area Rainbow Day Camp	\$10,000
Face to Face: Sonoma County AIDS Network	\$10,000
Family & Children Services of Silicon Valley (FCS)	\$9,000
From Baghdad to The Bay (Documentary)	\$10,000
Genders & Sexualities Alliance Network	\$15,000
Gender Spectrum	\$7,500
Homeless Youth Alliance	\$10,000
Instituto Familiar de la Raza	\$10,000
Jewish Family & Community Services East Bay	\$7,500
LYRIC	\$10,000
New Conservatory Theatre Center	\$10,000
On the Move	\$10,000
Pacific Center for Human Growth	\$5,000
Queer Cultural Center	\$10,000
Queer LifeSpace	\$10,000
Queer Rebels Productions	\$6,000
Rainbow Women's Chorus	\$4,000
RYSE	\$10,000
San Francisco Dyke March	\$5,000
San Francisco Gay Men's Chorus	\$10,000
San Francisco LGBT Community Center	\$10,000
San Francisco Trans March	\$5,000
Silicon Valley Gay Men's Chorus	\$10,000
Sins Invalid	\$10,000
Sojourn Chaplaincy	\$5,000
Somos Familia	\$10,000
Still Here	\$7,500
Topsy Turvy Queer Circus	\$7,500
Transgender, Gender Variant & Intersex Justice Project	\$10,000
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Transgender Advocates for Justice and		\$10,000
Accountability Coalition		
Trans Lifeline		\$10,000
UNSETTLED Documentary Project		\$10,000
	TOTAL:	\$379,500

### **Alex Morris Memorial Fund Grants**

Beyond Emancipation		\$500
International Development Exchange		\$1,500
Moms Against Poverty		\$1,000
RYSE		\$500
	TOTAL:	\$3,500

### **Give OUT Day Grants**

API Equality-LA	\$5,000
API Equality - Northern California	\$5,500
Charis Circle	\$3,000
El/La Para TransLatinas	\$875
Equality Case Files	\$250
Equality Federation Institute	\$5,000
Equality North Carolina Foundation	\$15,000
Equality Virginia	\$3,000
Genders & Sexualities Alliance Network	\$5,500
Harriet Hancock Center Foundation	\$10,000
Horizons Young Professionals for Equality	\$6,000
Rainbow Community Center of Contra Costa County	\$1,000
South Carolina Equality Coalition	\$1,000
Sylvia Rivera Law Project	\$875
Tennessee Equality Project Foundation	\$1,000
The Audre Lorde Project	\$1,875
Transgender, Gender Variant & Intersex Justice Project	\$1,875
Transgender Assistance Program of Virginia	\$875
Transgender Law Center	\$15,000
Trans Lifeline	\$16,875
Trans Student Educational Resources	\$875
Trans United	\$875
TOTAL:	\$101,250

### **Global Faith & Equality Fund Grants**

Center for Constitutional Rights	\$125,000
Ipas	\$50,000
Media Matters for America	\$40,000
Planned Parenthood Federation of America	\$60,000
Political Research Associates	\$50,000
Southern Poverty Law Center	\$50,000
Together for Transformation Project	\$40,000
Yvette A. Flunder Foundation/The Fellowship Global	\$90,000
2 Grants	
TOTAL:	\$505,000

### Horizons Young Professionals for Equality Grants

enGender/Bay Area Rainbow Day Camp	\$5,000
Somos Familia	\$5,000
Trans Lifeline	\$5,000
	TOTAL: \$15,000

### **Red Envelope Giving Circle Grants**

API Queer Justice Leadership Exchange - Sammie Wills,	\$2,000
Chinese for Affirmative Action	
Growing Our R.O.O.T.S - Harrison Seuga	\$1,000
Chinese for Affirmative Action	
He(ART) Beat Movement - Lai Wa Wu/RayRay Ebora,	\$2,000
Chinese Progressive Association	
Sarimanok: Creative Embodiment - Rani Lacsa Marcos,	\$1,000
Filipino American Development Fund	
The 1st API Transmasculine Retreat - Min Matson,	\$2,000
Our Family Coalition	
Adrift in Sunset - Narissa Lee/Kar Yin Tham,	\$2,000
Pine United Methodist Church	
TOTAL	.: \$8,000

### **Discretionary Grants**

Chicana/Latina Foundation	\$500
GLBT Historical Society	\$1,000
Pacific Center for Human Growth	\$3,000
Rainbow Community Center of Contra Costa County	\$5,000
	TOTAL: \$9,500

### **Organizational Endowment Grants**

San Francisco Gay Men's Chorus	\$16,863
New Conservatory Theatre Center	\$1,208
PFLAG San Francisco	\$4,958
	TOTAL: \$23,029

### **Other Grants**

Diversity Center		\$1,000
Groundswell Institute		\$2,500
Horizons Young Professionals for Equality		\$4,000
Jewish Family & Community Services East Bay		\$2,750
ONE Archives Foundation		\$1,000
	TOTAL:	\$11,250
Regranting Partnership Grants		
CenterLink		\$10,000
Gay & Lesbian Community Center of Greater		
Fort Lauderdale		\$50,000
Miami-Dade Gay & Lesbian Chamber of Commerce		\$10,000
National Gay and Lesbian Task Force		\$5,000
	TOTAL:	\$75,000

### Scholarship & Fellowship Grants

### Bobby Griffith Memorial Scholarship Fund Grants

Bobby Griffith Memorial Scholarship Fund Grants	
California State University, Northridge, 2 Grants	\$6,000
eQuality Scholarship Fund Grants	
Las Positas College, 2 Grants	\$5,590
Merritt College	\$6,000
Portland State University	\$6,000
Reed College	\$6,000
San Francisco State University, 2 Grants	\$6,000
University of California, Berkeley	\$4,400
University of California, Riverside	\$6,000
University of Southern California	\$6,000
University of the Pacific	\$6,000
Westminster College	\$3,000
Yale University, 2 Grants	\$11,045
Yuba College	\$6,000
Juan Marquez Memorial Fund Scholarship Grants	
California Arts Education Association	\$1,000
Purdue North Central University	\$1,000
Purdue University	\$1,000
2016 Markowski-Leach Scholarship Fund Grants	
San Francisco State University	\$4,000
Stanford University	\$10,000
University of California, Berkeley	\$10,000
University of California, San Francisco	\$6,000
Thomas H. Steel Fellowship Fund Grants	

#### **Thomas H. Steel Fellowship Fund Grants**

The Roger Baldwin Foundation of the ACLU of Illinois	\$15,000
TOTAL	: \$131,080



ADVOCACY & CIVIL RIGHTS



ARTS & CULTURE



COMMUNITY BUILDING & LEADERSHIP



HEALTH & HUMAN SERVICES



SCHOLARSHIPS & FELLOWSHIPS

### **Donor Advised Funds**

These are grants recommended by donors who have donor-advised funds at Horizons Foundation. Through these funds, donors support a variety of causes about which they are passionate. Horizons is pleased to provide philanthropic counseling to donors and help them maximize the impact of their giving.

826 Valencia	\$2,500
Access Institute, 3 Grants	\$1,750
Adolescent Counseling Services	\$500
Aegis Foundation Inc.	\$5,000
AIDS Emergency Fund	\$500
AIDS Healthcare Foundation	\$250
AIDS Legal Referral Panel	\$500
Alameda County Community Food Bank, Inc. 2 Grants	\$4,500
Alameda County Meals On Wheels	\$500
Alexander Valley Film Society	\$1,000
Alliance for Smiles	\$500
Alonzo King Lines Ballet	\$250
America SCORES	\$1,000
	\$1,000 \$250
American Association of Physicians for Human Rights	
American Baptist Homes Foundation of the West Inc.	\$16,000
American Civil Liberties Union Foundation, 8 Grants	\$17,500
American Civil Liberties Union Foundation of	\$101,000
Northern California, 4 Grants	
American Conservatory Theater, 2 Grants	\$6,000
American Heart Association, \$250	
American Red Cross - Bay Area Chapter, 2 Grants	\$750
American Society for the Prevention of Cruelty to	\$250
Animals (ASPCA)	
Americans for Responsible Solutions Foundation	\$250
Amigos de las Americas	\$500
Amnesty International USA	\$500
Arc of San Francisco, 2 Grants	\$2,000
Asian & Pacific Islander Wellness Center, 3 Grants	\$2,090
Asian Americans/Pacific Islanders in Philanthropy	\$1,000
Asian Art Museum Foundation Of San Francisco	\$500
Asian Women's Shelter	\$500
ASPIRAnet, 3 Grants	\$6,000
Astraea Lesbian Foundation for Justice, 4 Grants	\$6,600 \$6,600
Athletic Scholars Advancement Program	\$0,000 \$250
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Aurora Theatre Company	\$250
Autism Speaks	\$2,500
Axis Dance Company	\$250
Bay Area Ridge Trail Council, 2 Grants	\$500
Board of Trustees of the Glide Foundation, 3 Grants	\$8,000
Brady Center To Prevent Gun Violence	\$250
Bread & Roses Presents, 2 Grants	\$3,000
Breast Cancer Action, 4 Grants	\$22,000
Breast Cancer Fund	\$20,000
California Academy of Science	\$1,500
California Court Appointed Special Advocate Association	\$1,000
California Pacific Medical Center Foundation	\$5,000
California Shakespeare Theater	\$500
Camp Winnarainbow	\$500
Care	\$250
Career Technical Education Foundation Sonoma County	\$1,000
CaringKind, The Heart of Alzheimer's Caregiving	\$10,000

Center for Animal Research and Education Inc. Center For Community Change Center for Immigration Protection Center for Justice and Accountability Center for Reproductive Rights Chabad of Cole Valley Chicana/Latina Foundation, 2 Grants Children of Lesbians and Gays Everywhere Classical Public Radio Network LLC, 2 Grants Clearity Foundation Coastside Jewish Community CodePink: Women for Peace Columbia College Fund	\$2,500 \$250 \$250 \$2,000 \$600 \$1,000 \$1,000 \$750 \$250 \$2,000 \$1,000 \$250
Community Foundation of Sonoma County	\$250 \$1,500
Community Initiatives, 2 Grants	\$1,150
Community Music Center	\$250
Community United Against Violence	\$250
Compassion & Choices	\$250
Court 13 Arts	\$1,000
Creative Growth Art Center aka Creative Growth Inc.	\$500
Cultural Landscape Foundation	\$500
Curtis Institute of Music	\$250
DC Preservation League	\$250
De Marillac Academy	\$250
Delancey Street Foundation	\$1,000
Design Industries Foundation Fighting AIDS	\$2,200
Disability Rights Education & Defense Fund	\$500
Diversity Center	\$2,000
Doctors without Borders USA, 5 Grants	\$8,000
Earned Asset Resource Network, Inc.	\$2,500
East Bay SPCA	\$1,000
Ella Baker Center for Human Rights	\$3,000
Elsie Publishing Institute	\$250
Empire Recovery Center	\$1,000
Encampent for Citizenship	\$250



A scene from Casa Valentina at New Conservatory Theater Center

enGender/Bay Area Rainbow Day Camp, 2 Grants	\$8,500
Enivronmental Defense Fund Incorporated, 2 Grants	\$1,500
Equal Rights Advocates	\$250 \$3,750
Equality California Institute, 5 Grants Equality Florida Institute	\$3,750
Esperanza Peace and Justice Center	\$1,000 \$250
Families & Friends of Louisiana's Incarcerated Children	\$250
Families Against Mandatory Minimums Foundation	\$2,500
Family Link	\$500
Federation of Community Controlled Centers of Alabama	\$500
for Child Care	
FINCA International Inc.	\$1,500
Fine Arts Museums of San Francisco	\$500
Florida School of Holistic Living	\$1,000
Food of God for the People of God	\$1,000
Foundation for Santa Barbara City College, 2 Grants	\$600
Fractured Atlas Productions, Inc	\$1,000
Frameline, 2 Grants	\$2,625
Freedom Archives Freedom for All Americans Education Fund	\$500 \$1,000
Friedom for All Americans Education Fund Friends of Adams Farm, Inc	\$1,000 \$250
Friends of the San Francisco Public Library	\$230 \$3,000
Friends of the Urban Forest	\$250
Friendship Place	\$500
Gay & Lesbian Advocates & Defenders, 3 Grants	\$2,250
Gay, Lesbian & Straight Education Network - NY	\$2,000
Genders & Sexualities Alliance Network	\$500
Girls Inc.	\$10,000
Girls Incorporated of Alameda County, 3 Grants	\$1,500
Gladstone Foundation	\$50,000
Glaucoma Research Foundation	\$500
GLBT Historical Soceity, 4 Grants	\$4,250
GLBT National Help Center Inc. Global Exchange	\$500 \$1,000
Global Fund for Women	\$1,000 \$500
San Francisco Gay Men's Chorus, 4 Grants	\$9,250
Graduate Theological Union	\$2,500
Groundspark	\$500
Habitat for Humanity Greater San Francisco, 2 Grants	\$2,900
Haight Ashbury Psychological Services	\$1,000
Harvard-Westlake School	\$1,000
Healing Waters Wilderness Adventures	\$1,000
HealthRIGHT 360	\$1,000
Hearing And Speech Center Of Northern California	\$500
Heart Consciousness Church Inc	\$400
Highlander Research & Education Center, 2 Grants	\$3,250
Homeless Prenatal Program, Inc. Honor the Earth	\$5,000 \$500
Huckleberry Youth Program	\$500 \$500
Human Rights Campaign Foundation, 4 Grants	\$9,000
Human Rights Watch	\$250
Independent Arts & Media	\$500
Innocence Project of Texas, 2 Grants	\$2,750
Institute for Democratic Education and Culture	\$2,000
International Development Exchange, 2 Grants	\$3,500
International Documentary Association	\$1,000
International Gay & Lesbian Human Rights Commission	\$1,200
International Planned Parenthood Federation -	\$3,000
Western Hemisphere Region Inc.	¢1 000
JDC American Jewish Joint Distribution Committee	\$1,000



Donor-Advised Fund grantee Openhouse SF

lowich Community Eddoration	\$250
Jewish Community Federation	1
Jewish Family & Community Services East Bay	\$250
Jewish Voice for Peace	\$500
Justice Now	\$250
KALW Public Radio	\$500
Kehillat Israel, 2 Grants	\$2,315
Keshet, 2 Grants	\$2,800
La Pena Cultural Center	\$250
La Raza Centro Legal - San Francisco	\$1,000
Lambda Legal Defense & Education Fund, 5 Grants	\$11,100
Lambda Literary Foundation	\$2,000
Lambert House	\$500
Laos Literacy Project	\$1,000
Larkin Street Youth Services, 6 Grants	\$13,000
Left Coast Chamber Ensemble	\$900
Legal Services for Children, 2 Grants	\$11,000
Legal Services for Prisoners with Children	\$1,000
Leslie Lohman Museum of Gay and Lesbian Art	\$1,000
LGBT Detroit	\$1,000
Liberty Hill Foundation	\$500
Life Eldercare	\$500
Lindenwold High School, 2 Grants	\$2,000
	\$1,000
Lowcountry AIDS Services	\$500
Lonooding Albo Ocivicos	<b>\$</b> 500

Lutheran World Relief, 3 Grants	\$1,250
LYRIC, 2 Grants	\$1,000
MADRE	\$1,000
Making Contact / International Media Project	\$500
Marin AIDS Project, 2 Grants	\$500
Marin Waldorf School Assn Inc	\$750
Marine Mammal Center	\$250
Media Alliance	\$1,000
Mental Health America of Hawai'i	\$250
Metropolitan Opera Guild Inc	\$250
Middle East Children's Alliance, 2 Grants	\$1,500
Mills College	\$500
Minnesota Brass Inc.	\$2,000
Mono Lake Foundation	\$1,000
Montefiore Medical Center	\$250
Ms Magazine/Feminist Majority Foundation	\$500
Muir Heritage Land Trust	\$250
Mujeres Unidas y Activas	\$1,000
Muslim Advocates	\$2,250
NAACP Legal Defense & Education Fund Inc.	\$500
NARAL Pro-Choice America Foundation	\$4,000
NARAL Pro-Choice California Foundation	\$10,000
National Advocates for Pregnant Women	\$250
National AIDS Memorial Grove, 2 Grants	\$25,250
National Center for Lesbian Rights, 21 Grants	\$146,000
National Clearinghouse for the Defense of Battered Women	\$250
Battered Women National Council Of Jewish Women Incorporated	\$5,000
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National Gay and Lesbian Task Force National Lawyers Guild Foundation	\$5,000 \$500
National Network of Abortion Funds	\$300 \$250
National Network of Abortion Funds	\$250 \$250
National Park Irust National Queer Asian Pacific Islander Alliance Inc	\$250 \$550
National Queer Asian Factor Islander Annance Inc	\$500 \$500
National Tropical Botanical Garden	\$500 \$500
National Trust for Historic Preservation in the US	\$300 \$750
National Women's Health Network Inc.	\$1,000
National Women's Law Center	\$1,000 \$500
National Women's Law Center Action Fund	\$500 \$500
Natural Resources Defense Council Inc, 3 Grants	\$10,750
New Conservatory Theatre Center, 7 Grants	\$9,750
New Israel Fund	\$9,750 \$500
NOGLSTP (National Organization of Gay and	\$2,000
Lesbian Scientists and Technical Professionals )	ΨΖ,000
Northern California Educational Television Assn Inc	\$1,648
Northern California Public Broadcasting (KQED)	\$1,500
Oakland East Bay Symphony	\$500
Oakland Institute	\$500
Oakland Peace Center	\$5,000
Oakland Public Education Fund	\$5,000
Odyssey 2020 Academy Inc., 3 Grants	\$1,900
Old First Center for the Arts	\$500
Old First Presbyterian Church	\$3,000
Old Lesbians Organizing for Change (OLOC, Inc.), 3 Grants	\$2,000
One National Gay & Lesbian Archives	\$500
One Spirit	\$500
Openhouse, 15 Grants	\$23,830
Opera Parallèle, 2 Grants	\$2,000
Operation Access	\$250
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ORAM - Organization For Refuge Asylum & Migration,	\$1,500
2 Grants	
Our Family Coalition	\$500
Our Fund, Inc., 2 Grants	\$1,500
Out and Equal Workplace Advocates	\$5,000
OutRight Action International, 4 Grants	\$6,750
Outward Bound California, 2 Grants	\$1,500
Overnight Productions, Inc.	\$1,000
Pacific Center for Human Growth, 4 Grants	\$6,300
Pacific School of Religion	\$1,000
Pacifica Foundation dba KPFA Radio, 4 Grants	\$2,000
Palm Springs Art Museum	\$500
Pen American Center Inc.	\$2,500
PFLAG - National	\$500
PKD Foundation	\$2,500
Planned Parenthood Federation of America, Inc., 4 Grants	\$4,500
Point Blue Conservation Science	\$500
Point Foundation, 3 Grants	\$1,500
Political Research Associates	\$250
Portola Family Connection Center Inc	\$2,500
Positive Resource Center, 2 Grants	\$1,500
President & Fellows of Harvard College	\$1,200
Prevention International No Cervical Cancer (PINCC)	\$1,000
Pride Foundation	\$500
Pride Law Fund	\$1,000
Prison University Project	\$250
Project Open Hand, 3 Grants	\$2,400
Provide, Inc.	\$250
QWOCMAP - Queer Women of Color Media Arts Project,	\$4,500
2 Grants	
Race Forward	\$500
Rainbow World Fund	\$250
Rainforest Action Network	\$1,000
Raising a Reader of San Francisco and Alameda Counties	\$10,000
Redwood Empire Food Bank	\$250
Regents of University of California at Berkeley	\$9,000
Restore Mass Ave	\$500
Richmond-Ermet Foundation	\$500
Room To Read	\$500
Roots of Peace	\$250
Rosenberg Fund for Children	\$1,000
Rotary Foundation of Rotary International, 2 Grants	\$1,250



Pacific Center for Human Growth

San Francisco AIDS Foundation, 9 Grants	\$34,500
San Francisco Bicycle Coalition Education Fund	\$1,980
	\$1,500
San Francisco Chronicle Season of Sharing Fund, 2 Grants	
San Francisco Conservatory of Music, 2 Grants	\$1,250
San Francisco Food Bank, 4 Grants	\$14,700
San Francisco General Hospital Foundation, 3 Grants	\$10,250
San Francisco Jewish Film Festival	\$2,500
San Francisco LGBT Community Center, 14 Grants	\$30,550
San Francisco Opera	\$10,000
San Francisco Parks Alliance, 2 Grants	\$7,500
San Francisco Planning and Urban Research Association	\$3,000
San Francisco SPCA	\$250
San Francisco State University Foundation	\$1,000
San Francisco Unified School District	\$500
San Francisco Women Against Rape	\$500
San Francisco Women's Centers/The Women's Building	\$10,000
Sapling Foundation	\$14,500
Save Mount Diablo	\$5,000
Second Harvest Food Bank of Santa Clara and	\$250
San Mateo Counties	
Self-Healing Research Center	\$1,000
Seminary of the Street	\$5,000
Senior Coastsiders	\$250
Services & Advocacy For Gay Lesbian Bisexual &	\$3,000
Transgender Elders Inc.	
Shanti Bhavan Childrens Project, 2 Grants	\$2,100
Shasta County Arts Council	\$8,000
Shasta Trinity Tehama HIV Food Bank	\$1,000
Shoga Films Foundation, 2 Grants	\$20,000
Sierra Club Foundation	\$250
Slow Food USA Inc	\$7,000
Social Service League of Cohasset Inc	\$1,000
Sonrisas Community Dental Center	\$250
Southern Poverty Law Center, 2 Grants	\$4,000
Special Olympics Kansas, Inc	\$5,000
Spirit Rock Meditation Center, 2 Grants	\$1,000
Stanford University	\$2,000
St. John the Evangelist	\$250
Sundance Association For Country Western Dancing	\$1,200
Sunshine Social Services Inc.	\$500
T A G Treatment Action Group Inc.	\$1,000
Taungpulu Kaba Aye Dhamma Center	\$250
Tenderloin Neighborhood Development Corporation	\$250
The Coral Reef Alliance	\$250
The Fistula Foundation	\$250
The Nature Conservancy of Hawaii	\$4,000
The Progressive	\$250
THE SF PLAYHOUSE	\$200 \$500
The Spahr Center	\$300
The Trevor Project, 2 Grants	\$2,750
The University Corporation of San Francsico State, 2 Grants	\$6,000
Theatre Rhinoceros, 2 Grants	\$10,300
Tides Center, 3 Grants	\$1,150
Tides Foundation, 3 Grants	\$5,800
TransForm	\$250
Transgender Law Center, 6 Grants	\$27,250
Treasure Island Museum Association	\$250

Trees Foundation True Colors Fund Trustees of University of Pennsylvania Truthout UCLA Foundation/Williams Institute UCSF Alliance Health Project UCSF Foundation Investment Company United Nations Foundation United States Fund for UNICEF, 2 Grants University Of California, Berkeley - Haas School Of Business University of California San Francisco Foundation, 2 Grants University of Southern California University Of Washington Foundation Urban Justice Center, 2 Grants URGE Urgent Action Fund for Women's Human Rights West Edge Opera	\$250 \$1,500 \$2,000 \$250 \$3,500
Urgent Action Fund for Women's Human Rights	\$3,500
West Edge Opera	\$500
Wikimedia Foundation, Inc.	\$500
Wildwood Conservation Foundation	\$250
Women Against Gun Violence	\$250
Women In Medicine, Inc	\$5,000
Women's Cancer Resource Center, 3 Grants	\$3,250
Women's Foundation of California, 5 Grants	\$62,750
Yale University, 3 Grants	\$11,270
Yerba Buena Center for the Arts	\$1,000
Z Space Studio	\$1,000
GRAND TOTALS: 55	4 GRANTS

### **INSTITUTIONAL DONORS**

Horizons is grateful to our many corporate and foundation supporters. Their contributions and partnerships help make all that we do possible.



Merrill Lynch Wealth Management

National Center for Lesbian Rights

Morgan Stanley Wealth Management, LLC

Mechanics Bank

Vanguard Properties

Walden Asset Management Boston Trust & Investment Management Company The Wellspring Philanthropic Foundation Wendel, Rosen, Black & Dean, LLP Zing Foundation

Community Thrift Store

Dan Dodd Real Estate

Community Thrift

**Communitas Financial Planning** 

Clever



### **TOPSY-TURVY QUEER CIRCUS**

organizes multidisciplinary circus arts productions that narrate queer stories and challenge and subvert traditional ideals of beauty, gender, sexuality, and power. We produced *PARADISE: Return to Aja,* the second installment of a three-year, multidisciplinary storyline with an exclusively Black and Brown cast. Horizons Foundation gave us the resources to pay these incredible artists for their time and training and to develop a full-length show. With more than 1,000 people attending, it was the most successful production in our five-year history.

— India Davis, Artistic Director

### INDIVIDUAL DONORS

Leadership members have a powerful impact on our work both today and into the future. We are deeply grateful to members of the Leadership Circle who generously supported the foundation's work in 2016.

#### CHAMPION \$50,000 OR MORE

Global Faith & Equality Fund
Joq S. Lasner
Lesbians for Good, a donor-advised fund of Horizons Foundation
Estate of Dennis P. Nix, CFP
Estate of Gerald B. Rosenstein

### VISIONARY \$25,000 TO \$49,999

Chloe Atkins & Erin Flynn Alvin Baum & Robert Holgate William D. Glenn & Prescott W. Hafner Darlene de Manincor & Emily Rosenberg Anne Sterling Dorman, CPA James C. Hormel & Michael P. Nguyen Diane B. Wilsey

### CORNERSTONE \$15,000 TO \$24,999

Axel Brunger & Tom Burke Brian Cameron & William Snider Laurence Colton & John McCoy Chip Conley Ed Eishen & Jeff Lewy Margarita Gandia Rick Holden & Peter Eric Philipp Alan Mason & Timothy Rodrigues Robert W. Sass, Sass Social Justice Fund of Horizons Foundation

### ADVOCATE \$10,000 TO \$14,999

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\*Deceased



Horizons Foundation's Golf Fore Good

### HORIZONS RESPONDS

At the heart of our mission lies our work to meet the needs of the LGBTQ community today and tomorrow. We invest in long-term solutions – and, when unforeseen events arise, Horizons Foundation partners with our community to respond.

### **Support for Healing**

Following the tragic fire at the Ghost Ship in Oakland, Horizons Foundation responded to a call to action from our partner, the Pacific Center, and granted them funds to provide no-cost counseling and support for community members impacted by the fire.

### **Standing Up to Vandalism**

In October 2016, our friends at the Rainbow Community Center in Contra Costa County grappled with a series of break-ins and vandalism at their building. Horizons awarded a discretionary grant to RCC to aid in their recovery.

### **Helping Donors Respond**

The 2016 election results took most everyone in the LGBTQ community by surprise and, in its wake, many of us simply needed to find community and ways to respond. The night following the election, Horizons hosted more than 100 donors to hear movement leaders talk about what had happened – and what to do. As we moved into 2017, the Foundation put together a year's worth of programs through our longstanding Q Series to help bring donors and activists together, all to provide new ways for donors to understand and respond to new threats to our rights and well-being.

### Welcoming LGBTQ Refugees to the Bay Area

For the second year in a row, Horizons worked with Jewish Children and Family Services of the East Bay to support newly-relocated LGBTQ and other refugees during the holidays. With your support, we made sure the Bay Area gave a warm holiday welcome to some of our newest and neediest community members.



We are so grateful to Horizons for the financial help for gifts for our LGBTQ refugee clients over the holidays. In all, we were able to provide gift cards and gifts for 15 of our clients. The gifts always come as a pleasant surprise, as most newcomers are not accustomed to holiday gifts.

Kathryn Winogura,
 Jewish Children and Family Services
 of the East Bay

### ONE DONOR'S STORY

### Jay Cohen

My involvement with Horizons Foundation is almost as old as the Foundation itself. In the eighties, like many other gay men, the AIDS epidemic drew me into helping my community as a volunteer, advocate, and donor. I began to learn about the important organizations serving our community's diverse needs in the Bay Area, including the amazing asset we have in Horizons itself.

Early in my participation with Horizons, I was invited to sit on a committee to review and award community grants. One of the proposals was for the first-ever transgender street festival hosted by the Tenderloin AIDS Resource Center (TARC). Previously, I hadn't been super aware of transgender people or the issues they experienced. And yet, I felt, and continue to feel, a great responsibility to the entire LGBTQ community – not just the issues most directly impacting gay men. When I saw that the grant TARC would receive for the festival couldn't quite cover their budget, I donated to make up the difference.

From that time forward, not only have I been a committed donor and advocate for the transgender community, but I've also continued to depend on Horizons as a thoughtful and strategic partner in my giving. A few years ago, I was looking to expand the impact of my Donor-Advised Fund when Horizons introduced me to Sandra Collins. Motivated by the struggles of her youngest child, Sandra dreamed of starting a camp for gender-expansive kids and their families to build community and facilitate self-empowerment. After meeting Sandra, I became one of Rainbow Day Camp's very first supporters.

Months later, I was honored to attend the closing ceremony on the last day of camp. Each young person took the stage dressed in a costume of their own design to represent their full and fabulous selves. I imagined what it might have been like for me as a gay child in Wisconsin if I would have had people who supported and celebrated my difference. I don't want any other children to have to wait to become adults before they can live authentically and find community. That is why I'm so proud to be a donor of Rainbow Day Camp and so thankful to Horizons Foundation for connecting me to this incredible organization.

Whenever I turn to Horizons to help guide or support my giving, they blow me away with their knowledge and expertise. No matter what issues you care about, they will give you thoughtful, personalized help to maximize the effectiveness of your giving. Our community truly has a gift in Horizons Foundation. I wish everyone would work with them because they will help you make an impact.



### LEGACY CIRCLE MEMBERS

Legacy gifts help ensure that future generations will have unprecedented financial resources to address community needs that we cannot predict today. Horizons' Legacy Circle honors individuals and couples who have included Horizons in their financial planning by making bequests in a will, creating a trust, or designating us as the beneficiary of an insurance policy, retirement plan, security, real estate, or other asset.

Our Legacy Circle members know that their gifts will make the difference in our community now and into the future. Their gifts ensure our future and will be counted as part of the second phase of our Now and Forever campaign.

Anonymous (34) Dominick Albano Ronald E. Albers & Colin Alexander Paul F. Albert Ellen Anderson & Linda Harrison Emanuel Anes & Stanley Watson Kathleen Archembeau Chloe Atkins & Erin Flynn Salvatore J. Baglieri & Peter J. Cirincione Bill Baird & John Kennedy Hiram Banks & Roberto Lee Gary Barg & Ross Jackson Dan Bartley Teddy and Rob Basham-Witherington Alvin Baum & Robert Holgate George Beatty, MD & David Gleba Alma Soongi Beck Gaeta Bell & Audrey Koh, MD Drs. Beverly A. Benson & Pamela L. Farmer Adam M. Berman & Alex Scotta Angela Berry Davidson M. Bidwell-Waite & Edwin Andrew Waite Matt Bissinger David P. Black Zane Blaney & John Caldwell John C. Boling William Bombria Alan Bragg & Bruce Cronander Douglas S. Braley & James S. Otwell Russell Brent & Nicholas Hodges William Charles Brockett, Jr. & Lawrence William Bryer Axel Brunger & Tom Burke Cheri L. Bryant Dan Bunker & Alan Pellman Patricia Ann Burck & F. Jill Gover, PhD Miguel Martinez Bustos Gérard Buulong & Fred Silverman Janis Callon Doug Cannon

Robert J. Carr Lu Chaikin, PhD Bill Clark & Jeffrey Stanfield Jay J. Cohen Laurence Colton & John McCoy **Bill Connors** David M. Cover & Christopher Sellars Carole S. Cullum John L. Darby Robert Darling, Esq. & Robert Rosen Richard Davis-Lowell & William Lowell William B. Davisson Jeanne DeJoseph & Sue Dibble Rodney DeMartini & Frederick Kasl Rodrigo Dias & Jason Eshler William P. Dill & C.W. Kammerer, Jr. Lawrence B. Dillon Robert D. Dockendorff Tom Dooher & Chris Kollaja Julie R. Dorf & Jenni Olson Anne Sterling Dorman Roger Doughty Emily Drennen & Lindasusan Ulrich Jo Ann Driscoll Frederick Dunnett Ed Eishen & Jeff Lewy Eric Emanuel & Dan C. Quigley Joel Evans & Ace St. George Rob G. Evans & Terry Micheau Leslie Ewing John Falke Andrew Fisher & Jeffry Weisman Tom Fleming, Jr. Richard J. Foglia Charles Q. Forester Thomas A. Fumarelli Robert H. Gajewski & James H. Luedde Margarita Gandia Nanette K. Gartrell, MD, PhD & Dee Mosbacher, MD David P. Gaskin & Phillip F. McPherson

Linda Gebroe Dipti Ghosh & Meggy Gotuaco Gary Gielow Robert Glavin William D. Glenn & Prescott W. Hafner Stuart Goldstein **Richard Gooch** Susan Greef & Maureen Prochaska Roger S. Gross, Esq. Howard L. Grothe, Jr. & Robert James Michael Carrillo Hall Richard D. Hansen Stuart Harrison & David Ring Pan Haskins, CPA, MS Taxation Brian Hauck David Hawk Meri Hayos & Kathy Moore Mitzi Henderson Kevin Herglotz & James Maxwell Bob Hermann & Dan Joraanstad Frederick Hertz Constance G. Hills, PhD & Julie Nicholson Rick Holden & Peter Eric Philipp, CFA, CFP Katharine Holland, Zephr Real Estate Peter G. Holmstrom April A. Hopkins Jose L. Iglesias & Donald C. Myers John Inson & Barry L. Taylor, CFP Darren J. Isom Bayan Jamay & Elvia Marta Kevin James David Jones & Don Williams Rabbi Yoel Kahn & Dan Bellm James M. Kaplan E. William Kean Thaddeus A. Kellam Devesh Khatu Deb L. Kinney David L. Kirp Eric Knudtson Lawrence R. Kolka & Ian J. MacWilliams

Geoffrey Kors & James G. Williamson Michael Kossman David J. Kundtz & Robert W. Stenberg Kelly Lake & Lisa Schoonerman Neil Lang & Joe Pessa Jog S. Lasner Barry C. Lawrence The Honorable Mark Leno John Clay Leonard William Lerrigo & Shannon Trimble Steve Lew Edward G. Liebst, Jr. & Cedric Chua Yap Mimi Liem & Barbara Noda Cal Long & Randolph S. Quebec Susan E. Lowenberg & Joyce Newstat Glen Lubbert JoVanna Luque Jim Maloney & Andrew Nance John Marcom & Arif Hasyim Jan Marks **Charles Marsteller** Juan Mata The Honorable Kevin McCarthy & David P. Bui, MD Adair McClatchy Richard H. McKenzie **Charles Minehart** James J. Moje & Maurice P. Minno **Rick Mordesovich** Sandra Morris

Thomas Murphy & Tim Murray Alex L. Nellas A. Kristian Nergaard & Doug McCracken Dan Neumann & David Richardson Jeffrey A. Nigh Ken Noyes & Alan Pardini James Oakley Kate O'Hanlan, MD & Léonie Walker John Osborn Virginia Palmer Carol Patterson & Peg Van Camp Mark Anthony Porter Dale Rettinger Edward Michael Reyes Chuck Roppel Vincent A. Sales Robert W. Sass Linda Scaparotti Richard Tait Schraishuhn Bev Scott & Courtney Peter Scott Stephen M. Seewer Lowell Selvin & Gilbert Winebar Susan Shain & Roberta Achtenberg Randall A. Shields Lia Shigemura & Helen Zia Daniel Siedler Len Silva William Snider Scott Spande

A. Sparks Deb Stallings John A. Stansell & Bruce D. Williams Howard Steiermann William T. Stewart Demetrhea Terrien & Betsy York Sam Thal, MD David J. Thomas Sam & Julia Thoron Cheryl Traverse **Richard Tuck** Paul V. Turner Andrew Utiger Susan S. Vanderburgh Greg Walker Robert Warren Celeste West Robert F. West Lawrence Wexler Ronald K. Wolberg Carl Wolf Timothy R. Wolfred James Wright Paul Ybarbo Bonnie & Hilary Yoffe-Sharp Stan Yogi Jan Zivic Jan Zobel, EA



2016 Horizons Foundation Community Issues Grantees



### THE SAN FRANCISCO DYKE MARCH

is a 25-year old all-volunteer, radical movement rooted in deep values of visibility and equality for dykes. Horizons has been instrumental for our organization – they look to and listen to the community and fund grassroots efforts that bring power back to LGBTQ people. As a community builder and change maker, being empowered to do the work has been a true honor.

— Elizabeth Lanyon, Co-Chair

### DONOR PROFILE

### The Inspiring Legacy of Bob Fuller

If you attended Horizons Foundation events in the past 20 years, you might remember seeing Bob Fuller. Bob tended toward the quiet side, but there was little quiet about the remarkable gift that he left for his community in his estate when he passed away in 2016. From various assets, including the sale of his Castro-area home, Bob's estate resulted in an estate gift of \$1.8 million for Horizons' LGBTQ Community Endowment Fund.

During his lifetime, Bob was a generous supporter of LGBTQ issues, and he cared deeply about politics, safety for refugees, and building the capacity of our community. He also had a gently subversive side: he cheekily named his donor-advised fund with Horizons the "Gay Moral Values Fund" so that donations to his college and other mainstream organizations would always raise LGBTQ visibility. Now, his legacy lives on through the tremendous gift he gave to Horizons and to our whole community.



### LEGACY GIFTS

Horizons honors the memory of those who generously included the foundation in their estate plans or otherwise inspired gifts to Horizons as part of their legacies. We are deeply grateful to have received bequests and other legacy gifts from the following people:

Aaron Anderson Gwen Araujo **Robert Barnes** Robert J. Barnett William S. Bason David Bell Bernard "Buzz" Bense Dino Bevilaqua Jack E. Bird George R. Burgess Robert Blair **Rich Chicotel** Robert Christensen Jeffrey Cohen Richard M. Cohen Kim Cortright A. Lindley Cotton George Choy Dr. Gary James Dill Alan W. Dunn James Duggins

Gary Pete Encinas Idella Evans, PhD & Lois Fae Wilte David Smith Fox Bobby Griffith Leslie Howard Gundel John E. Hambly Garretson H. Hammond Bruce C. Harris **Beverly Hershey** Clint Hockenberry Charles M. Holmes Eugene H. Howard Joie Hubbert & Mary C. Greer Benjamin W. Irvin Douglas McMaster Jackson Debra Kent Jay A. King Arthur S. Lazere Craig Lindhurst George W. Lord Lawrence R. Lucas

Tom Markowski & Jim Leach Juan Marquez Eugene Maurer Alex Morris Dennis Nix Peter Olsen Donald L. Oestreicher Nicholas Papadopoulos John Peterman Tim Pittsford Gil Pratt Jerry Rosenstein Joseph A. Rosenthal Constance & Mitchell Sanders David F. Shupp, MD Thomas Steel Thomas W. Stratton William J. Sullivan Joseph Towner Edward Vanegri Phillip Wald



Horizons mourns the passing of Dennis Nix and Jerry Rosenstein. Their Legacy commitments ensure that Horizons' work will benefit our community for generations to come.

### NOW AND FOREVER CAMPAIGN

High among our proudest moments in 2016: completing the first phase of our Now and Forever Campaign. Against an ambitious goal of raising \$3.5 million in this first phase, we surpassed the goal by reaching \$3.7 million, making it by far the most successful campaign in Horizons' 37-year history. These funds are being invested over a multi-year period to strengthen and to build the foundation in numerous respects and, most significantly, Horizons' capacity to realize our community's immense opportunity in legacy giving.

We are now poised to launch the even more crucial second phase of the Now and Forever Campaign, which sets an extraordinarily ambitious goal of identifying at least \$100 million in future legacy gifts for the LGBTQ community by 2020. These gifts – and many more – will protect and strengthen our community for decades to come. No LGBTQ community organization has ever set such a far-reaching goal before. We believe that it's a goal that not only *can* be achieved, but *must* be achieved if we are to ensure the rights, dignity, and well-being of future generations of LGBTQ people. As the community's foundation, Horizons is fiercely committed to our meeting this goal.

If you'd like to join us in making a promise to secure our community's future, contact Deb Stallings, Vice President of Development at 415.398.2333.

### PILLARS (\$100,000 OR MORE)

Arcus Foundation Alvin Baum & Robert Holgate California Wellness Foundation Laurence Colton & John McCoy Chip Conley Darlene de Manincor & Emily Rosenberg Anne Sterling Dorman, CPA Ed Eishen & Jeff Lewy William D. Glenn & Prescott W. Hafner Michael Hulton Lesbians for Good, a donor advised fund of Horizons Foundation Jog Lasner Susan Lowenberg & Joyce Newstat Ferolyn T. Powell\* W.K. Kellogg Foundation

### CHAMPIONS (\$50,000 TO \$99,999)

A&P Lesbian Fund Chloe Atkins & Erin Flynn Axel Brunger & Tom Burke Robert J. Carr Steven F. Correll & James R. Shay Excelerate Foundation Margarita Gandia John Inson & Barry R. Taylor, CFP Alan Mason & Timothy Rodrigues Thomas Murphy & Timothy Murray Robert W. Sass

### VISIONARIES (\$25,000 TO \$49,999)

Linda Amuso Emanuel Anes & Stanley Watson David P. Black Cynthia Pino Blackford & Minna Tao Radah Butler & Patricia Simpson, MD Brian Cameron & William Snider Anthony Chiu, MD & A.J. Shepard Jay J. Cohen Kristin A. Cooper & Giselle A. Jurkanin Pamela David & Cheryl Lazar Richard T. Davis-Lowell & William J. Lowell Roger Doughty & Royce Lin Rob Evans & Terry Micheau Evelyn & Walter Haas, Jr. Fund Faruq & ShuSheng Naomi Fine & Kathy Levinson, Lesbian Equity Fund Charles Q. Forester Bob Hermann & Dan Joraanstad Rick Holden & Peter Eric Philipp Ambassador James C. Hormel & Michael P. Nguyen M. Jean Johnston & Katherine Morris Bruce S. Kikuyama & Mark E. Smigelski Lawrence R. Kolka & Ian J. MacWilliams Jim Lauber & Tim Portwood Lisa and John Pritzker Family Fund Ash McNeely, Sand Hill Foundation **Rick Mordesovich** A. Kristian Nergaard & **Douglas McCracken** Kate O'Hanlan, MD & Léonie Walker Rachel J. Robasciotti Peter Scott A. Sparks Morris Stulsaft Foundation **Mossier Foundation** The San Francisco Foundation Bev Scott & Courtney Julia & Sam Thoron Diane B. Wilsey The William and Flora Hewlett Foundation

### LEADERS (\$10,000 TO \$24,999)

Roberta Achtenberg & Susan Shain Paul F. Albert Diane Allen & Kathleen Quenneville George Beatty, MD & David Gleba Gaeta Bell & Audrey S. Koh, MD Adam D. Blum & Gary M. Lang Eric Congdon & Sutanto Widjaja Paul Connolly\* & Chas Nol Steven Czekala John L. Darby Eric Emanuel & Dan C. Quigley Milton Estes, MD Dipti Ghosh & Meggy Gotuaco **Richard Gooch** Mary\* & Richard Hafner Tom R. Hansen & Ira S. Hirschfield Karen Hart & Diane Tom Katherine Holland, Zephyr Realty Jose L. Iglesias & Donald C. Myers Paul Kennedy Deb Kinney, Julie Dorf & Jenni Olsen Lawrence C. Klein Michael Kossman Neil Lang & Joe Pessa Thomas A. Larsen Honorable Mark Leno Dan Lettieri & Vance Yoshida Mimi Liem & Barbara Noda Mike Rabanal & Alfredo Victorio

Dennis Rhodes Paula Ryan Vince A. Sales Randall A. Shields & Harrison Yeoh Sharon Washington & Barbara Zoloth Trip Weil Ron Wong & Mike Tekulsky Helen Zia & Lia Shigemura

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Rosío Alvarez Lisa Boyer & Henry Engel Diana Campoamor David Chee Mark Cloutier Mario De Paoli William & Nadine Doughty Sharna Fey & Deb Stallings William Fox David Fraze Jay Grant & Craig Zodikoff Sarah & Parke Hafner John Robert Hill & Sean Julian John Clay Leonard Leigh-Ann Miyasato & Hoyt Zia James Oakley Ranjit Pradhan & Vishal Saluja Randy Quebec Juana María Rodríguez

Miguel Ruelas Owen Smith & Daniel Taylor Richard Neil Snyder & Paul Vincent Wiseman Olga Talamante Dan Veatch & Andres Wydler Jan Zivic

\*Deceased

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Now and Forever Campaign leaders Dipti Ghosh and Meggy Gotuaco

### OUR LEADERSHIP

As an institution deeply rooted in the community we exist to serve, Horizons depends on the vision, commitment, and wisdom of many people who serve in a wide range of leadership roles. Most are volunteers – including the members of Horizons' board of directors and committees – and we are proud to list them here and express our profound gratitude for their many contributions.

#### **STAFF**

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\*Completed Service +Non-board members ++ In Memoriam – We thank Paul for his service to Horizons

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Miguel Bustos Diana Campoamor Hon. David Campos Ann Mei Chang Patti Chang Cecilia Chung Hon. José Cisneros Laurence Colton Pam David Ximena Delgado Julie Dorf Margarita Gandia Dipti Ghosh Robert Glavin David Gleba Roger Gross Prescott W. Hafner Linda Harrison Sandra R. Hernández, MD Ira Hirschfield Hon. Donna Hitchens Hon, James C, Hormel Jean Johnston Kate Kendell, Esq. Deb Kinney Daniel Lee Hon. Mark Leno Kathy Levinson Jeff Lewv Steve Lew Susan Lowenberg Ash McNeely Ken McNeely Dee Mosbacher, MD, PhD Joyce Newstat Thao Ngo Gale Richards Vincent Robinson Emily Rosenberg Lia Shigemura Fred Silverman Theresa Sparks Sam & Julia Thoron Peg Van Camp

#### Léonie Walker Denise Wells Hon. Scott Wiener Jan Woolsey Stan Yogi Helen Zia

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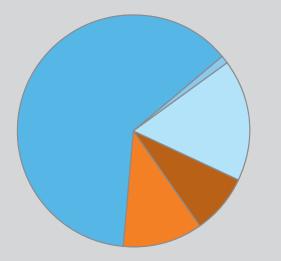
### 2016 FINANCIALS

Horizons Foundation ended 2016 in a strong financial position. Total assets rose to almost \$27 million, an increase of \$4.5 million from 2015. These assets enable Horizons to increase support to the LGBTQ community in the Bay Area and beyond, both in the short term and far into our community's future. Program and grant expenditures totaled more than 80%, including more than \$3 million in grantmaking. Horizons also supported the LGBTQ community by building the capacity of nonprofit organizations serving LGBTQ people, advocating for philanthropy both for and within our community, conducting donor education, and mobilizing resources for the benefit of all LGBTQ people.

The year 2016 was also notable for the completion of Phase I of Horizons' Now and Forever Campaign, raising \$3.75 million to make it the most successful fundraising campaign in our history. The foundation has now begun Phase II of the campaign, seeking to secure more than \$100 million in future estate gifts by the year 2020. The campaign will allow Horizons to build upon our existing work while also ensuring that future needs of the community – even those we cannot yet predict – can be met. (See page 16 for more information).

### STATEMENT OF FINANCIAL POSITION

ASSETS	
Current Assets	\$19,091,782
Other Assets	\$7,869,714
Total Assets	\$26,961,496
LIABILITIES	
Current Liabilities	\$1,075,695
Long-Term Liabilities	-
Total Liabilities	\$1,075,695
NET ASSETS	
Unrestricted	\$15,459,156
Temporarily Restricted	\$2,466,736
Permanently Restricted	\$7,959,909
Total Net Assets	\$25,885,801
Total Liabilities and Net Assets	\$26,961,496



### **STATEMENT OF ACTIVITIES**

	OPERATING REVENUE AND SUPPOR	रा		
	Contributions from Individuals		\$3,522,847	
	Foundation and Corporate Grants		\$1,972,291	
	Organizations		\$7,008	
	Bequests		\$2,406,334	
	Fundraising Events (net)		\$78,130	
		Total Support	\$7,986,610	
	Investment Income and Appreciation		\$1,409,120	
	Other Income		\$6,747	
		Total Revenue	\$1,415,867	
	Total Operating Support	and Revenue	\$9,402,477	
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	OPERATING EXPENSE			
	Program Services		\$3,934,077	
	Fundraising, Management and General Total Operating Expense		\$954,747	
			\$4,888,824	
	Change in Net Assets		\$4,513,653	
	Net Assets, Beginning of year		\$21,372,148	
	Net Assets, End of year		\$25,885,801	
)	GRANTMAKING	\$3,024,242	62%	
)	CAPACITY BUILDING	\$56,857	1%	
)	PROMOTING PHILANTHROPY	\$852,978	17%	
	MANAGEMENT AND GENERAL	\$408,806	8%	
)	FUNDRAISING	\$545,941	11%	

### GIVE OUT DAY

Horizons Foundation's longstanding commitment to increasing the financial resources available to LGBTQ organizations took on an exciting new dimension in 2016. Midway through the year, Horizons became the new national home for Give OUT Day, a unique, once-a-year, nationwide on-line event to help nonprofits large and small find new donors and raise more funds.

The foundation had led Give OUT Day efforts in the Bay Area for years, so this greatly expanded role fit perfectly with our mission and expertise. We worked with local, state, and national LGBTQ organizations to provide the tools, technology, guidance, and resources they needed to seize this opportunity to cultivate new donors, allies, and champions.

That includes organizations like the SOURCE LGBT+ Center in Visalia, California. This small organization is located deep in the Central Valley and far from the LGBTQ populations in our state. Founded in 2016, the SOURCE utilized the Give OUT Day platform and tools provided by Horizons to unlock potential, garnering, in 2017, an impressive 288 donors, earning themselves a leaderboard prize of \$5,000. Together, with the donor gifts, the SOURCE raised more than \$17,000 in unrestricted funds in a single day.

### Give OUT Day at a Glance:

- 291 participating organizations
- 9,426 donations

A total of \$550,000 raised for LGBTQ non-profits through individual donors and institutional prizes for leaderboard winners







Creating a world where LGBTQ people live with pride, dignity, justice, and joy.







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