horizons
foundation
ANNUAL REPORT 2016

VISION

Horizons Foundation envisions a world where all people live free from prejudice and discrimination, and where LGBTQ people contribute to and thrive in a vibrant, diverse, giving, and compassionate community.

MISSION

A community foundation rooted in and dedicated to the lesbian, gay, bisexual, transgender, and queer community, we exist to:

Mobilize and increase resources for the LGBTQ movement and organizations that secure the rights, meet the needs, and celebrate the lives of LGBTQ people.

Empower individual donors and promote giving as an integral part of a healthy, compassionate community.

Steward a permanently endowed fund through which donors can make legacy gifts to ensure our community's capacity to meet the future needs of LGBTQ people.

DEAR HORIZONS FRIENDS AND FAMILY,

Horizons Foundation enjoyed a historical year in 2016, as you will see in the pages that follow. The foundation grew significantly, with its assets topping $25 million by the end of the year. We granted more than $3 million to scores of organizations advocating for and serving our community; successfully concluded the first phase of the most ambitious campaign in Horizons' history; and our LGBTQ Community Endowment Fund reached $10 million for the first time.

Yet it's painfully true that the last year also brought tragedy and adversity. We already knew that the daily reality for thousands of LGBTQ people – even here in the Bay Area – is dangerous and difficult. Then, on June 12, 2016, came the horrifying news of the massacre at an LGBTQ club's Latin night in Orlando. And just a few months later, we suddenly were forced to confront the advent of a decidedly LGBTQ-unfriendly administration.

After Orlando, our community came together to mourn, to call for justice, and to unify. After the election, we came together once more – to march, to organize, and to resist.

2016 also taught us all, again, an essential lesson: we can take nothing for granted. History and progress are neither simple nor linear, and our community must be prepared for a future that's inherently impossible to predict.

That is why Horizons Foundation's Now and Forever Campaign – which aims to create the financial resources that our community will need to face that uncertainty – is so critically important. In 2016, we successfully concluded the campaign's first phase by raising $3.7 million to strengthen the foundation and to realize the LGBTQ community's tremendous opportunity in legacy giving.

Now, we are entering the even more crucial *second* phase of Now and Forever – in which our extraordinarily ambitious goal is to identify a minimum of $100 million in future legacy gifts by 2020. Nobody, anywhere in the LGBTQ movement, has ever set a comparable goal. (See page 16 to learn more and how you can help us achieve this historic milestone).

Horizons' success in this visionary campaign, like everything that the foundation does, depends ultimately on the work of our partner organizations and the generosity of our donors. It is that generosity that will not only fuel the success of the Now and Forever Campaign, but also enable us to invest strategically in scores of nonprofit organizations like those described in these pages – organizations that are touching, changing, and saving countless lives, every single day.

We hope you will be inspired by the stories told in this Annual Report. Thank you for being part of this community – we couldn't do it without you.

In gratitude and in community,

Richard Davis-Lowell
BOARD CHAIR

Roger Doughty
PRESIDENT

EL/LA PARA TRANSLATINAS

fights for the rights of TransLatinas. We are a safe, spiritual space that provides holistic support for TransLatinas to build resiliency and thrive. Horizons Foundation provides much needed funding which is critical unrestricted support. This is especially critical for organizations like ours which serve marginalized communities with intersectional needs requiring our long-term, high-touch programs, including violence and HIV prevention services, post gender-affirming surgery support, case management, advocacy, and leadership development.

— Susana Cáceres, Executive Director/Directora Ejecutiva

An Investment in Donor Engagement with the GSA Network

Every year the GSA Network empowers more than 1,000 LGBTQ and ally youth across the country to create safer schools and healthier communities.

At the core of our model is the belief that leadership is something for everyone – especially those who have been most impacted by harassment, violence, and oppression. We train young leaders to be organizers, educators, and advocates who make real change for racial and gender justice in their schools and communities.

For example, in the Clovis Unified School District, a gender-specific dress code disproportionately impacted queer and gender-variant youth, who too often were disciplined or even suspended for expressing their gender identity through clothing. Our youth leaders petitioned and ultimately won a district-wide gender-neutral dress code, which can now be used as a model for schools across the nation.

Our work has always been driven by the youth at the heart of our mission. Yet, our donor base didn't reflect our dynamic community of alumni, students, and partners. Giving shouldn't just be for the wealthy or the old in our community – young people can invest now in the movements they believe in. We just needed to find the right engagement paths.

Horizons Foundation, a longtime partner to the GSA Network, made a unique two-year grant to help us research, evaluate, and deepen our capacity to grow and diversify our donor base. Access to grants like this are very rare – few funders are willing to give you money to help you raise money. But Horizons understands that barriers to smart and effective infrastructure hold too many vital organizations back. They aren't just invested in our program work, but in the health and growth of our organization itself.

This funding allowed us to try new technology, grow internal capacity, and experiment with innovative approaches for engaging donors. That includes efforts like Give OUT Day, a national day of giving for the LGBTQ community housed at Horizons. For our target audience of younger donors, peer-to-peer online giving has been a perfect fit. Now this annual event is a crucial part of our fundraising culture.

Our Horizons funding also helped us plan our first-ever Alumni Giving Circle, which will launch later this year. We feel more equipped than ever before to help young people add fundraising to their activism toolkits. And growing our donor base increases our ability to empower thousands more LGBTQ students.

— By Geoffrey Winder and Ginna Brelsford, Co-Directors

GRANTMAKING

Horizons Foundation fuels the LGBTQ movement through direct financial support to a wide range of organizations. Thanks to the generosity of our donors, institutional partners, giving circles and contributors to the LGBTQ Community Endowment Fund, Horizons is helping provide vital support to Bay Area non-profits serving the needs of our community.

Following is a list of many of our 2016 awardees who receive direct grants from Horizons. 554 additional grants, totaling $1,288,808 were made through our donor-advised fund partners. For a full list of grants, visit HorizonsFoundation.org.

Community Issues Grants

Adolescent Counseling Services	$10,000
AfroSolo Theatre Company	$10,000
API Equality - Northern California	$10,000
Bay Area Old Lesbians Organizing for Change (OLOC)	$5,000
Billy DeFrank LGBT Community Center	$7,500
Child Advocates of Silicon Valley	$10,000
Destiny Arts Center	$10,000
detour dance	$7,500
East Bay Sanctuary Covenant	$10,000
El/La Para TransLatinas	$15,500
enGender/Bay Area Rainbow Day Camp	$10,000
Face to Face: Sonoma County AIDS Network	$10,000
Family & Children Services of Silicon Valley (FCS)	$9,000
From Baghdad to The Bay (Documentary)	$10,000
Genders & Sexualities Alliance Network	$15,000
Gender Spectrum	$7,500
Homeless Youth Alliance	$10,000
Instituto Familiar de la Raza	$10,000
Jewish Family & Community Services East Bay	$7,500
LYRIC	$10,000
New Conservatory Theatre Center	$10,000
On the Move	$10,000
Pacific Center for Human Growth	$5,000
Queer Cultural Center	$10,000
Queer LifeSpace	$10,000
Queer Rebels Productions	$6,000
Rainbow Women's Chorus	$4,000
RYSE	$10,000
San Francisco Dyke March	$5,000
San Francisco Gay Men's Chorus	$10,000
San Francisco LGBT Community Center	$10,000
San Francisco Trans March	$5,000
Silicon Valley Gay Men's Chorus	$10,000
Sins Invalid	$10,000
Sojourn Chaplaincy	$5,000
Somos Familia	$10,000
Still Here	$7,500
Topsy Turvy Queer Circus	$7,500
Transgender, Gender Variant & Intersex Justice Project	$10,000
Transgender Advocates for Justice and Accountability Coalition	$10,000
Trans Lifeline	$10,000
UNSETTLED Documentary Project	$10,000
TOTAL:	**$379,500**

Alex Morris Memorial Fund Grants

Beyond Emancipation	$500
International Development Exchange	$1,500
Moms Against Poverty	$1,000
RYSE	$500
TOTAL:	**$3,500**

Give OUT Day Grants

API Equality-LA	$5,000
API Equality - Northern California	$5,500
Charis Circle	$3,000
El/La Para TransLatinas	$875
Equality Case Files	$250
Equality Federation Institute	$5,000
Equality North Carolina Foundation	$15,000
Equality Virginia	$3,000
Genders & Sexualities Alliance Network	$5,500
Harriet Hancock Center Foundation	$10,000
Horizons Young Professionals for Equality	$6,000
Rainbow Community Center of Contra Costa County	$1,000
South Carolina Equality Coalition	$1,000
Sylvia Rivera Law Project	$875
Tennessee Equality Project Foundation	$1,000
The Audre Lorde Project	$1,875
Transgender, Gender Variant & Intersex Justice Project	$1,875
Transgender Assistance Program of Virginia	$875
Transgender Law Center	$15,000
Trans Lifeline	$16,875
Trans Student Educational Resources	$875
Trans United	$875
TOTAL:	**$101,250**

Global Faith & Equality Fund Grants

Center for Constitutional Rights	$125,000
Ipas	$50,000
Media Matters for America	$40,000
Planned Parenthood Federation of America	$60,000
Political Research Associates	$50,000
Southern Poverty Law Center	$50,000
Together for Transformation Project	$40,000
Yvette A. Flunder Foundation/The Fellowship Global 2 Grants	$90,000
TOTAL:	**$505,000**

Horizons Young Professionals for Equality Grants

enGender/Bay Area Rainbow Day Camp	$5,000
Somos Familia	$5,000
Trans Lifeline	$5,000
TOTAL:	**$15,000**

Red Envelope Giving Circle Grants

API Queer Justice Leadership Exchange - Sammie Wills, Chinese for Affirmative Action	$2,000
Growing Our R.O.O.T.S - Harrison Seuga Chinese for Affirmative Action	$1,000
He(ART) Beat Movement - Lai Wa Wu/RayRay Ebora, Chinese Progressive Association	$2,000
Sarimanok: Creative Embodiment - Rani Lacsa Marcos, Filipino American Development Fund	$1,000
The 1st API Transmasculine Retreat - Min Matson, Our Family Coalition	$2,000
Adrift in Sunset - Narissa Lee/Kar Yin Tham, Pine United Methodist Church	$2,000
TOTAL:	**$8,000**

Discretionary Grants

Chicana/Latina Foundation	$500
GLBT Historical Society	$1,000
Pacific Center for Human Growth	$3,000
Rainbow Community Center of Contra Costa County	$5,000
TOTAL:	**$9,500**

Organizational Endowment Grants

San Francisco Gay Men's Chorus	$16,863
New Conservatory Theatre Center	$1,208
PFLAG San Francisco	$4,958
TOTAL:	**$23,029**

Other Grants

Diversity Center	$1,000
Groundswell Institute	$2,500
Horizons Young Professionals for Equality	$4,000
Jewish Family & Community Services East Bay	$2,750
ONE Archives Foundation	$1,000
TOTAL:	**$11,250**

Regranting Partnership Grants

CenterLink	$10,000
Gay & Lesbian Community Center of Greater Fort Lauderdale	$50,000
Miami-Dade Gay & Lesbian Chamber of Commerce	$10,000
National Gay and Lesbian Task Force	$5,000
TOTAL:	**$75,000**

Scholarship & Fellowship Grants

Bobby Griffith Memorial Scholarship Fund Grants

California State University, Northridge, 2 Grants	$6,000

eQuality Scholarship Fund Grants

Las Positas College, 2 Grants	$5,590
Merritt College	$6,000
Portland State University	$6,000
Reed College	$6,000
San Francisco State University, 2 Grants	$6,000
University of California, Berkeley	$4,400
University of California, Riverside	$6,000
University of Southern California	$6,000
University of the Pacific	$6,000
Westminster College	$3,000
Yale University, 2 Grants	$11,045
Yuba College	$6,000

Juan Marquez Memorial Fund Scholarship Grants

California Arts Education Association	$1,000
Purdue North Central University	$1,000
Purdue University	$1,000

2016 Markowski-Leach Scholarship Fund Grants

San Francisco State University	$4,000
Stanford University	$10,000
University of California, Berkeley	$10,000
University of California, San Francisco	$6,000

Thomas H. Steel Fellowship Fund Grants

The Roger Baldwin Foundation of the ACLU of Illinois	$15,000
TOTAL:	**$131,080**

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ARTS & CULTURE

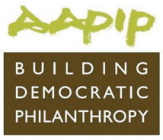
COMMUNITY BUILDING & LEADERSHIP

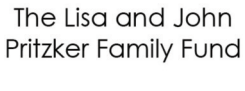
HEALTH & HUMAN SERVICES

SCHOLARSHIPS & FELLOWSHIPS

INSTITUTIONAL DONORS

Horizons is grateful to our many corporate and foundation supporters. Their contributions and partnerships help make all that we do possible.





Anonymous (3)
Amazon
American Civil Liberties Union of Northern California
Asian & Pacific Islander Wellness Center
Asian Art Museum Foundation of San Francisco
Berio Capital
Clever
Community Thrift Store
Communitas Financial Planning
Community Thrift
Dan Dodd Real Estate
Dignity San Francisco
FunctionOne, Inc.
Golden Gate Business Association
Granite Solutions Groupe
Humble Bundle
La Milpa, LLC
LGBT Community Charities
Lincoln Theater, Napa Valley
Mass Mutual Agents Association, Inc.
Merrill Lynch Wealth Management
Mechanics Bank
Morgan Stanley Wealth Management, LLC
National Center for Lesbian Rights
Out and Equal Workplace Advocates
OutSmart Office Solutions
Pacific Fertility Center
Robert John Russo Galleries
Peninsula Women's Chorus
Robasciotti & Philipson
San Francisco Police Officers Association
United Way CA Capital Region
Vanguard Properties
Walden Asset Management Boston Trust & Investment Management Company
The Wellspring Philanthropic Foundation
Wendel, Rosen, Black & Dean, LLP
Zing Foundation

TOPSY-TURVY QUEER CIRCUS

organizes multidisciplinary circus arts productions that narrate queer stories and challenge and subvert traditional ideals of beauty, gender, sexuality, and power. We produced *PARADISE: Return to Aja,* the second installment of a three-year, multi-disciplinary storyline with an exclusively Black and Brown cast. Horizons Foundation gave us the resources to pay these incredible artists for their time and training and to develop a full-length show. With more than 1,000 people attending, it was the most successful production in our five-year history.

— ***India Davis, Artistic Director***

INDIVIDUAL DONORS

Leadership members have a powerful impact on our work both today and into the future. We are deeply grateful to members of the Leadership Circle who generously supported the foundation's work in 2016.

CHAMPION
$50,000 OR MORE

Global Faith & Equality Fund
Joq S. Lasner
Lesbians for Good, a donor-advised fund of Horizons Foundation
Estate of Dennis P. Nix, CFP
Estate of Gerald B. Rosenstein

VISIONARY
$25,000 TO $49,999

Chloe Atkins & Erin Flynn
Alvin Baum & Robert Holgate
William D. Glenn & Prescott W. Hafner
Darlene de Manincor & Emily Rosenberg
Anne Sterling Dorman, CPA
James C. Hormel & Michael P. Nguyen
Diane B. Wilsey

CORNERSTONE
$15,000 TO $24,999

Axel Brunger & Tom Burke
Brian Cameron & William Snider
Laurence Colton & John McCoy
Chip Conley
Ed Eishen & Jeff Lewy
Margarita Gandia
Rick Holden & Peter Eric Philipp
Alan Mason & Timothy Rodrigues
Robert W. Sass, Sass Social Justice Fund of Horizons Foundation

ADVOCATE
$10,000 TO $14,999

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Trip Weil

BUILDER
$5,000 TO $9,999

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Naomi Fine & Kathy Levinson, Lesbian Equity Fund
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$2,500 TO $4,999

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$1,000 TO $2,499

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Hon. James L. Warren (Ret.)
San Francisco Business Times
Jan E. Woolsey
James W. Wright
Nikolaos Xanthopoulos
Hoyt Zia & Leigh-Ann Miyasato
Jan Zobel, EA

*Deceased

Horizons Foundation's Golf Fore Good

HORIZONS RESPONDS

At the heart of our mission lies our work to meet the needs of the LGBTQ community today and tomorrow. We invest in long-term solutions – and, when unforeseen events arise, Horizons Foundation partners with our community to respond.

Support for Healing

Following the tragic fire at the Ghost Ship in Oakland, Horizons Foundation responded to a call to action from our partner, the Pacific Center, and granted them funds to provide no-cost counseling and support for community members impacted by the fire.

Standing Up to Vandalism

In October 2016, our friends at the Rainbow Community Center in Contra Costa County grappled with a series of break-ins and vandalism at their building. Horizons awarded a discretionary grant to RCC to aid in their recovery.

Helping Donors Respond

The 2016 election results took most everyone in the LGBTQ community by surprise and, in its wake, many of us simply needed to find community and ways to respond. The night following the election, Horizons hosted more than 100 donors to hear movement leaders talk about what had happened – and what to do. As we moved into 2017, the Foundation put together a year's worth of programs through our longstanding Q Series to help bring donors and activists together, all to provide new ways for donors to understand and respond to new threats to our rights and well-being.

Welcoming LGBTQ Refugees to the Bay Area

For the second year in a row, Horizons worked with Jewish Children and Family Services of the East Bay to support newly-relocated LGBTQ and other refugees during the holidays. With your support, we made sure the Bay Area gave a warm holiday welcome to some of our newest and neediest community members.

We are so grateful to Horizons for the financial help for gifts for our LGBTQ refugee clients over the holidays. In all, we were able to provide gift cards and gifts for 15 of our clients. The gifts always come as a pleasant surprise, as most newcomers are not accustomed to holiday gifts.

— *Kathryn Winogura,*
Jewish Children and Family Services of the East Bay

ONE DONOR'S STORY

Jay Cohen

My involvement with Horizons Foundation is almost as old as the Foundation itself. In the eighties, like many other gay men, the AIDS epidemic drew me into helping my community as a volunteer, advocate, and donor. I began to learn about the important organizations serving our community's diverse needs in the Bay Area, including the amazing asset we have in Horizons itself.

Early in my participation with Horizons, I was invited to sit on a committee to review and award community grants. One of the proposals was for the first-ever transgender street festival hosted by the Tenderloin AIDS Resource Center (TARC). Previously, I hadn't been super aware of transgender people or the issues they experienced. And yet, I felt, and continue to feel, a great responsibility to the entire LGBTQ community – not just the issues most directly impacting gay men. When I saw that the grant TARC would receive for the festival couldn't quite cover their budget, I donated to make up the difference.

From that time forward, not only have I been a committed donor and advocate for the transgender community, but I've also continued to depend on Horizons as a thoughtful and strategic partner in my giving. A few years ago, I was looking to expand the impact of my Donor-Advised Fund when Horizons introduced me to Sandra Collins. Motivated by the struggles of her youngest child, Sandra dreamed of starting a camp for gender-expansive kids and their families to build community and facilitate self-empowerment. After meeting Sandra, I became one of Rainbow Day Camp's very first supporters.

Months later, I was honored to attend the closing ceremony on the last day of camp. Each young person took the stage dressed in a costume of their own design to represent their full and fabulous selves. I imagined what it might have been like for me as a gay child in Wisconsin if I would have had people who supported and celebrated my difference. I don't want any other children to have to wait to become adults before they can live authentically and find community. That is why I'm so proud to be a donor of Rainbow Day Camp and so thankful to Horizons Foundation for connecting me to this incredible organization.

Whenever I turn to Horizons to help guide or support my giving, they blow me away with their knowledge and expertise. No matter what issues you care about, they will give you thoughtful, personalized help to maximize the effectiveness of your giving. Our community truly has a gift in Horizons Foundation. I wish everyone would work with them because they will help you make an impact.

LEGACY CIRCLE MEMBERS

Legacy gifts help ensure that future generations will have unprecedented financial resources to address community needs that we cannot predict today. Horizons' Legacy Circle honors individuals and couples who have included Horizons in their financial planning by making bequests in a will, creating a trust, or designating us as the beneficiary of an insurance policy, retirement plan, security, real estate, or other asset.

Our Legacy Circle members know that their gifts will make the difference in our community now and into the future. Their gifts ensure our future and will be counted as part of the second phase of our Now and Forever campaign.

Anonymous (34)
Dominick Albano
Ronald E. Albers & Colin Alexander
Paul F. Albert
Ellen Anderson & Linda Harrison
Emanuel Anes & Stanley Watson
Kathleen Archembeau
Chloe Atkins & Erin Flynn
Salvatore J. Baglieri & Peter J. Cirincione
Bill Baird & John Kennedy
Hiram Banks & Roberto Lee
Gary Barg & Ross Jackson
Dan Bartley
Teddy and Rob Basham-Witherington
Alvin Baum & Robert Holgate
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Rodney DeMartini & Frederick Kasl
Rodrigo Dias & Jason Eshler
William P. Dill & C.W. Kammerer, Jr.
Lawrence B. Dillon
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Eric Emanuel & Dan C. Quigley
Joel Evans & Ace St. George
Rob G. Evans & Terry Micheau
Leslie Ewing
John Falke
Andrew Fisher & Jeffry Weisman
Tom Fleming, Jr.
Richard J. Foglia
Charles Q. Forester
Thomas A. Fumarelli
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Darren J. Isom
Bayan Jamay & Elvia Marta
Kevin James
David Jones & Don Williams
Rabbi Yoel Kahn & Dan Bellm
James M. Kaplan
E. William Kean
Thaddeus A. Kellam
Devesh Khatu
Deb L. Kinney
David L. Kirp
Eric Knudtson
Lawrence R. Kolka & Ian J. MacWilliams

Geoffrey Kors & James G. Williamson
Michael Kossman
David J. Kundtz & Robert W. Stenberg
Kelly Lake & Lisa Schoonerman
Neil Lang & Joe Pessa
Joq S. Lasner
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Cal Long & Randolph S. Quebec
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Glen Lubbert
JoVanna Luque
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Juan Mata
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& David P. Bui, MD
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Sandra Morris
Thomas Murphy & Tim Murray
Alex L. Nellas
A. Kristian Nergaard & Doug McCracken
Dan Neumann & David Richardson
Jeffrey A. Nigh
Ken Noyes & Alan Pardini
James Oakley
Kate O'Hanlan, MD & Léonie Walker
John Osborn
Virginia Palmer
Carol Patterson & Peg Van Camp
Mark Anthony Porter
Dale Rettinger
Edward Michael Reyes
Chuck Roppel
Vincent A. Sales
Robert W. Sass
Linda Scaparotti
Richard Tait Schraishuhn
Bev Scott & Courtney
Peter Scott
Stephen M. Seewer
Lowell Selvin & Gilbert Winebar
Susan Shain & Roberta Achtenberg
Randall A. Shields
Lia Shigemura & Helen Zia
Daniel Siedler
Len Silva
William Snider
Scott Spande
A. Sparks
Deb Stallings
John A. Stansell & Bruce D. Williams
Howard Steiermann
William T. Stewart
Demetrhea Terrien & Betsy York
Sam Thal, MD
David J. Thomas
Sam & Julia Thoron
Cheryl Traverse
Richard Tuck
Paul V. Turner
Andrew Utiger
Susan S. Vanderburgh
Greg Walker
Robert Warren
Celeste West
Robert F. West
Lawrence Wexler
Ronald K. Wolberg
Carl Wolf
Timothy R. Wolfred
James Wright
Paul Ybarbo
Bonnie & Hilary Yoffe-Sharp
Stan Yogi
Jan Zivic
Jan Zobel, EA

2016 Horizons Foundation Community Issues Grantees

Photo: Denna Bendall

THE SAN FRANCISCO DYKE MARCH

is a 25-year old all-volunteer, radical movement rooted in deep values of visibility and equality for dykes. Horizons has been instrumental for our organization – they look to and listen to the community and fund grassroots efforts that bring power back to LGBTQ people. As a community builder and change maker, being empowered to do the work has been a true honor.

— ***Elizabeth Lanyon, Co-Chair***

The Inspiring Legacy of Bob Fuller

If you attended Horizons Foundation events in the past 20 years, you might remember seeing Bob Fuller. Bob tended toward the quiet side, but there was little quiet about the remarkable gift that he left for his community in his estate when he passed away in 2016. From various assets, including the sale of his Castro-area home, Bob's estate resulted in an estate gift of $1.8 million for Horizons' LGBTQ Community Endowment Fund.

During his lifetime, Bob was a generous supporter of LGBTQ issues, and he cared deeply about politics, safety for refugees, and building the capacity of our community. He also had a gently subversive side: he cheekily named his donor-advised fund with Horizons the "Gay Moral Values Fund" so that donations to his college and other mainstream organizations would always raise LGBTQ visibility. Now, his legacy lives on through the tremendous gift he gave to Horizons and to our whole community.

LEGACY GIFTS

Horizons honors the memory of those who generously included the foundation in their estate plans or otherwise inspired gifts to Horizons as part of their legacies. We are deeply grateful to have received bequests and other legacy gifts from the following people:

Aaron Anderson
Gwen Araujo
Robert Barnes
Robert J. Barnett
William S. Bason
David Bell
Bernard "Buzz" Bense
Dino Bevilaqua
Jack E. Bird
George R. Burgess
Robert Blair
Rich Chicotel
Robert Christensen
Jeffrey Cohen
Richard M. Cohen
Kim Cortright
A. Lindley Cotton
George Choy
Dr. Gary James Dill
Alan W. Dunn
James Duggins
Gary Pete Encinas
Idella Evans, PhD & Lois Fae Wilte
David Smith Fox
Bobby Griffith
Leslie Howard Gundel
John E. Hambly
Garretson H. Hammond
Bruce C. Harris
Beverly Hershey
Clint Hockenberry
Charles M. Holmes
Eugene H. Howard
Joie Hubbert & Mary C. Greer
Benjamin W. Irvin
Douglas McMaster Jackson
Debra Kent
Jay A. King
Arthur S. Lazere
Craig Lindhurst
George W. Lord
Lawrence R. Lucas
Tom Markowski & Jim Leach
Juan Marquez
Eugene Maurer
Alex Morris
Dennis Nix
Peter Olsen
Donald L. Oestreicher
Nicholas Papadopoulos
John Peterman
Tim Pittsford
Gil Pratt
Gerry Rosenstein
Joseph A. Rosenthal
Constance & Mitchell Sanders
David F. Shupp, MD
Thomas Steel
Thomas W. Stratton
William J. Sullivan
Joseph Towner
Edward Vanegri
Phillip Wald

Horizons mourns the passing of Dennis Nix and Gerry Rosenstein. Their Legacy commitments ensure that Horizons' work will benefit our community for generations to come.

NOW AND FOREVER CAMPAIGN

High among our proudest moments in 2016: completing the first phase of our Now and Forever Campaign. Against an ambitious goal of raising $3.5 million in this first phase, we surpassed the goal by reaching $3.7 million, making it by far the most successful campaign in Horizons' 37-year history. These funds are being invested over a multi-year period to strengthen and to build the foundation in numerous respects and, most significantly, Horizons' capacity to realize our community's immense opportunity in legacy giving.

We are now poised to launch the even more crucial second phase of the Now and Forever Campaign, which sets an extraordinarily ambitious goal of identifying at least $100 million in future legacy gifts for the LGBTQ community by 2020. These gifts – and many more – will protect and strengthen our community for decades to come. No LGBTQ community organization has ever set such a far-reaching goal before. We believe that it's a goal that not only *can* be achieved, but *must* be achieved if we are to ensure the rights, dignity, and well-being of future generations of LGBTQ people. As the community's foundation, Horizons is fiercely committed to our meeting this goal.

If you'd like to join us in making a promise to secure our community's future, contact Deb Stallings, Vice President of Development at 415.398.2333.

PILLARS ($100,000 OR MORE)

Arcus Foundation
Alvin Baum & Robert Holgate
California Wellness Foundation
Laurence Colton & John McCoy
Chip Conley
Darlene de Manincor & Emily Rosenberg
Anne Sterling Dorman, CPA
Ed Eishen & Jeff Lewy
William D. Glenn & Prescott W. Hafner
Michael Hulton
Lesbians for Good, a donor advised fund of Horizons Foundation
Joq Lasner
Susan Lowenberg & Joyce Newstat
Ferolyn T. Powell*
W.K. Kellogg Foundation

CHAMPIONS ($50,000 TO $99,999)

A&P Lesbian Fund
Chloe Atkins & Erin Flynn
Axel Brunger & Tom Burke
Robert J. Carr
Steven F. Correll & James R. Shay
Excelerate Foundation
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John Inson & Barry R. Taylor, CFP
Alan Mason & Timothy Rodrigues
Thomas Murphy & Timothy Murray
Robert W. Sass

VISIONARIES ($25,000 TO $49,999)

Linda Amuso
Emanuel Anes & Stanley Watson
David P. Black
Cynthia Pino Blackford & Minna Tao
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Anthony Chiu, MD & A.J. Shepard
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Evelyn & Walter Haas, Jr. Fund
Faruq & ShuSheng
Naomi Fine & Kathy Levinson, Lesbian Equity Fund
Charles Q. Forester
Bob Hermann & Dan Joraanstad
Rick Holden & Peter Eric Philipp
Ambassador James C. Hormel & Michael P. Nguyen
M. Jean Johnston & Katherine Morris
Bruce S. Kikuyama & Mark E. Smigelski
Lawrence R. Kolka & Ian J. MacWilliams
Jim Lauber & Tim Portwood
Lisa and John Pritzker Family Fund
Ash McNeely, Sand Hill Foundation
Rick Mordesovich
A. Kristian Nergaard & Douglas McCracken
Kate O'Hanlan, MD & Léonie Walker
Rachel J. Robasciotti
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A. Sparks
Morris Stulsaft Foundation
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The San Francisco Foundation
Bev Scott & Courtney
Julia & Sam Thoron
Diane B. Wilsey
The William and Flora Hewlett Foundation

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Roberta Achtenberg & Susan Shain
Paul F. Albert
Diane Allen & Kathleen Quenneville
George Beatty, MD & David Gleba
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Richard Gooch
Mary* & Richard Hafner
Tom R. Hansen & Ira S. Hirschfield
Karen Hart & Diane Tom
Katherine Holland, Zephyr Realty
Jose L. Iglesias & Donald C. Myers
Paul Kennedy
Deb Kinney, Julie Dorf & Jenni Olsen
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Vince A. Sales
Randall A. Shields & Harrison Yeoh
Sharon Washington & Barbara Zoloth
Trip Weil
Ron Wong & Mike Tekulsky
Helen Zia & Lia Shigemura

COMMUNITY (UP TO $9,999)

Rosío Alvarez
Lisa Boyer & Henry Engel
Diana Campoamor
David Chee
Mark Cloutier
Mario De Paoli
William & Nadine Doughty
Sharna Fey & Deb Stallings
William Fox
David Fraze
Jay Grant & Craig Zodikoff
Sarah & Parke Hafner
John Robert Hill & Sean Julian
John Clay Leonard
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James Oakley
Ranjit Pradhan & Vishal Saluja
Randy Quebec
Juana María Rodríguez
Miguel Ruelas
Owen Smith & Daniel Taylor
Richard Neil Snyder &
Paul Vincent Wiseman
Olga Talamante
Dan Veatch & Andres Wydler
Jan Zivic

*Deceased

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Audrey Koh, MD & Gaeta Bell
The Honorable Mark Leno
Jeff Lewy & Ed Eishen
Rachel J. Robasciotti
Bev Scott & Courtney
Jim Shay & Steven Correll
Lia Shigemura & Helen Zia

Now and Forever Campaign leaders Dipti Ghosh and Meggy Gotuaco

OUR LEADERSHIP

As an institution deeply rooted in the community we exist to serve, Horizons depends on the vision, commitment, and wisdom of many people who serve in a wide range of leadership roles. Most are volunteers – including the members of Horizons' board of directors and committees – and we are proud to list them here and express our profound gratitude for their many contributions.

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Olga Talamante
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*Completed Service
+Non-board members
++ In Memoriam – We thank Paul for his service to Horizons

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2016 FINANCIALS

Horizons Foundation ended 2016 in a strong financial position. Total assets rose to almost $27 million, an increase of $4.5 million from 2015. These assets enable Horizons to increase support to the LGBTQ community in the Bay Area and beyond, both in the short term and far into our community's future. Program and grant expenditures totaled more than 80%, including more than $3 million in grantmaking. Horizons also supported the LGBTQ community by building the capacity of nonprofit organizations serving LGBTQ people, advocating for philanthropy both for and within our community, conducting donor education, and mobilizing resources for the benefit of all LGBTQ people.

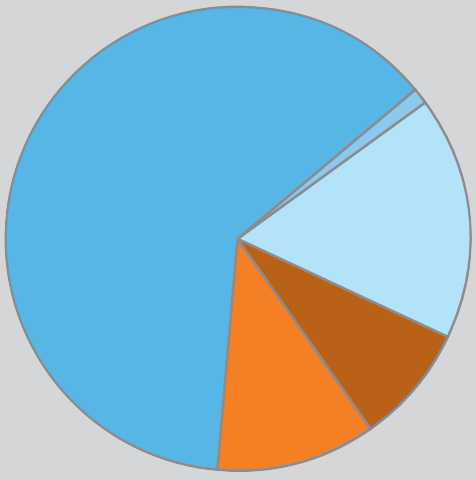
The year 2016 was also notable for the completion of Phase I of Horizons' Now and Forever Campaign, raising $3.75 million to make it the most successful fundraising campaign in our history. The foundation has now begun Phase II of the campaign, seeking to secure more than $100 million in future estate gifts by the year 2020. The campaign will allow Horizons to build upon our existing work while also ensuring that future needs of the community – even those we cannot yet predict – can be met. (See page 16 for more information).

STATEMENT OF FINANCIAL POSITION

ASSETS		
Current Assets		$19,091,782
Other Assets		$7,869,714
	Total Assets	$26,961,496
LIABILITIES		
Current Liabilities		$1,075,695
Long-Term Liabilities		–
	Total Liabilities	$1,075,695
NET ASSETS		
Unrestricted		$15,459,156
Temporarily Restricted		$2,466,736
Permanently Restricted		$7,959,909
	Total Net Assets	$25,885,801
	Total Liabilities and Net Assets	$26,961,496

STATEMENT OF ACTIVITIES

OPERATING REVENUE AND SUPPORT		
Contributions from Individuals		$3,522,847
Foundation and Corporate Grants		$1,972,291
Organizations		$7,008
Bequests		$2,406,334
Fundraising Events (net)		$78,130
	Total Support	$7,986,610
Investment Income and Appreciation		$1,409,120
Other Income		$6,747
	Total Revenue	$1,415,867
	Total Operating Support and Revenue	$9,402,477
OPERATING EXPENSE		
Program Services		$3,934,077
Fundraising, Management and General		$954,747
	Total Operating Expense	$4,888,824
Change in Net Assets		$4,513,653
Net Assets, Beginning of year		$21,372,148
Net Assets, End of year		$25,885,801



GRANTMAKING	$3,024,242	62%
CAPACITY BUILDING	$56,857	1%
PROMOTING PHILANTHROPY	$852,978	17%
MANAGEMENT AND GENERAL	$408,806	8%
FUNDRAISING	$545,941	11%

GIVE OUT DAY

Horizons Foundation's longstanding commitment to increasing the financial resources available to LGBTQ organizations took on an exciting new dimension in 2016. Midway through the year, Horizons became the new national home for Give OUT Day, a unique, once-a-year, nationwide on-line event to help nonprofits large and small find new donors and raise more funds.

The foundation had led Give OUT Day efforts in the Bay Area for years, so this greatly expanded role fit perfectly with our mission and expertise. We worked with local, state, and national LGBTQ organizations to provide the tools, technology, guidance, and resources they needed to seize this opportunity to cultivate new donors, allies, and champions.

That includes organizations like the SOURCE LGBT+ Center in Visalia, California. This small organization is located deep in the Central Valley and far from the LGBTQ populations in our state. Founded in 2016, the SOURCE utilized the Give OUT Day platform and tools provided by Horizons to unlock potential, garnering, in 2017, an impressive 288 donors, earning themselves a leaderboard prize of $5,000. Together, with the donor gifts, the SOURCE raised more than $17,000 in unrestricted funds in a single day.

Give OUT Day at a Glance:

- **291 participating organizations**
- **9,426 donations**
- **A total of $550,000 raised for LGBTQ non-profits through individual donors and institutional prizes for leaderboard winners**

horizons
foundation

Creating a world where LGBTQ people live with pride, dignity, justice, and joy.

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