

(A California Not-For-Profit Corporation)

**FINANCIAL STATEMENTS** 

**SIX MONTHS ENDED JUNE 30, 2019** 



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#### **Independent Auditors' Report**

Board of Directors Horizons Foundation

We have audited the accompanying financial statements of Horizons Foundation (a California not-for-profit corporation), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the six month period then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Horizons Foundation's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Horizons Foundation as of June 30, 2019, and the changes in its net assets and its cash flows for the six month period then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Supplementary Information**

RINA Accompancey LLP

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information in the Statement of Activities for the 12 month period ended June 30, 2019 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Certified Public Accountants

San Francisco, California January 9, 2020

# STATEMENT OF FINANCIAL POSITION

| <u>ASSETS</u>                                 | Ju | ine 30, 2019 |
|---|----|--------------|
| ASSETS:                                       |    |              |
| Cash and cash equivalents                     | \$ | 181,258      |
| Investments                                   | •  | 21,004,998   |
| Grants receivable                             |    | 151,992      |
| Bequests receivable                           |    | 1,000,000    |
| Loan receivable                               |    | 98,032       |
| Other receivables                             |    | 1,431        |
| Prepaid expenses                              |    | 106,114      |
| TOTAL CURRENT ASSETS                          |    | 22,543,825   |
| Investments restricted for long-term purposes |    | 13,579,413   |
| Property and equipment, net                   |    | 30,332       |
| Deposits and other assets                     |    | 20,403       |
| TOTAL ASSETS                                  | \$ | 36,173,973   |
| LIABILITIES AND NET ASSETS                    |    |              |
| CURRENT LIABILITIES:                          |    |              |
| Grants payable                                | \$ | 77,000       |
| Accounts payable and accrued expenses         |    | 68,134       |
| Accrued paid leave                            |    | 97,221       |
| Agency funds                                  |    | 441,329      |
| Deferred revenue                              |    | 11,000       |
| TOTAL LIABILITIES (ALL CURRENT)               |    | 694,684      |
| NET ASSETS:                                   |    |              |
| Without donor restrictions                    |    | 21,871,961   |
| With donor restrictions                       |    | 13,607,328   |
|   |    | ,,-          |
| TOTAL NET ASSETS                              |    | 35,479,289   |
| TOTAL LIABILITIES AND NET ASSETS              | \$ | 36,173,973   |

# STATEMENT OF ACTIVITIES

# **SIX MONTH PERIOD ENDED JUNE 30, 2019**

|  | Without Donor<br>Restrictions               | With Donor<br>Restrictions    | Total  |
|--|---|-------------------------------|--|
| SUPPORT AND OPERATING REVENUE: Support: Contributions from individuals Foundation and corporation grants Organizations Bequests Fundraising event income | \$ 922,204<br>21,582<br>59<br>800<br>55,612 | \$ -<br>388,628<br>-<br>4,066 | \$ 922,204<br>410,210<br>59<br>4,866<br>55,612 |
| Fundraising event expense  | (35,601)                                    |                               | (35,601)                                       |
| Fundraising event, net   | 20,011                                      |                               | 20,011   |
| Net assets released from restrictions  | 308,299                                     | (308,299)                     |  |
| Total support  | 1,272,955                                   | 84,395                        | 1,357,350                                      |
| Revenue: Fee income Investment income, net of fees   | 225<br>1,612,670                            | 1,510,518                     | 225<br>3,123,188                               |
| Total revenue  | 1,612,895                                   | 1,510,518                     | 3,123,413                                      |
| TOTAL SUPPORT AND OPERATING REVENUE  | 2,885,850                                   | 1,594,913                     | 4,480,763                                      |
| OPERATING EXPENSES: Program expenses: Grantmaking Capacity building Promoting philanthropy   | 1,610,256<br>30,429<br>517,989              | -<br>-<br>-                   | 1,610,256<br>30,429<br>517,989                 |
| Total program services   | 2,158,674                                   | -                             | 2,158,674                                      |
| Supporting services:  Management and general Fundraising   | 264,698<br>165,668                          | <u>-</u>                      | 264,698<br>165,668                             |
| Total supporting services  | 430,366                                     |                               | 430,366  |
| TOTAL OPERATING EXPENSES   | 2,589,040                                   |                               | 2,589,040                                      |
| CHANGE IN NET ASSETS   | 296,810                                     | 1,594,913                     | 1,891,723                                      |
| NET ASSETS, beginning of period  | 21,575,151                                  | 12,012,415                    | 33,587,566                                     |
| NET ASSETS, end of period  | \$ 21,871,961                               | \$ 13,607,328                 | \$ 35,479,289                                  |

See notes to financial statements.

# STATEMENT OF FUNCTIONAL EXPENSES

# **SIX MONTH PERIOD ENDED JUNE 30, 2019**

|                                      | Grantmaking  | Capacity<br>Building | Promoting<br>Philanthropy | Management and General | Fundraising | Shared<br>Expenses | Total        |
|--------------------------------------|--------------|----------------------|---------------------------|------------------------|-------------|--------------------|--------------|
| Grants                               | \$ 1,351,728 | \$ -                 | \$ 92,500                 | \$ -                   | \$ 300      | \$ -               | \$ 1,444,528 |
| Personnel:                           |              |                      |                           |                        |             |                    |              |
| Salaries                             | 133,854      | 15,235               | 236,553                   | 136,038                | 85,360      | 25,381             | 632,421      |
| Payroll taxes                        | 10,943       | 1,294                | 19,461                    | 11,179                 | 6,892       | 1,430              | 51,199       |
| Employee benefits                    | 15,753       | 1,842                | 27,261                    | 6,707                  | 8,528       | 2,353              | 62,444       |
| Total personnel                      | 160,550      | 18,371               | 283,275                   | 153,924                | 100,780     | 29,164             | 746,064      |
| Professional services                | 14,056       | 8,500                | 42,654                    | 42,809                 | 831         | 26,545             | 135,395      |
| Occupancy                            | -            | -                    | -                         | -                      | -           | 73,570             | 73,570       |
| Travel                               | 26,891       | -                    | 3,720                     | 1,229                  | 4,543       | · -                | 36,383       |
| Printing                             | 897          | -                    | 750                       | · -                    | 2,940       | 13,710             | 18,297       |
| Computer equipment & software        | -            | -                    | -                         | 5,500                  | · -         | 8,637              | 14,137       |
| Merchant service fees                | 3,842        | -                    | -                         | 9,585                  | 250         | 52                 | 13,729       |
| Promotion                            | 169          | -                    | 9,250                     | · -                    | 1,592       | 2,396              | 13,407       |
| Depreciation                         | -            | -                    | ´ <b>-</b>                | -                      |             | 11,917             | 11,917       |
| Meeting expense and supplies         | 629          | 287                  | 1,296                     | 3,735                  | 1,070       | 4,853              | 11,870       |
| Community events                     | -            | -                    | 11,241                    |                        |             | · -                | 11,241       |
| Board support                        | -            | -                    | ´ -                       | 10,007                 | -           | _                  | 10,007       |
| Computer repairs                     | _            | -                    | -                         | , <u>-</u>             | -           | 8,268              | 8,268        |
| Postage                              | _            | _                    | 50                        | _                      | 4,863       | 704                | 5,617        |
| Bad debt expense                     | -            | -                    | -                         | -                      | 5,500       | _                  | 5,500        |
| Insurance                            | _            | -                    | -                         | -                      | 344         | 4,879              | 5,223        |
| Telephone                            | -            | -                    | -                         | -                      | -           | 4,692              | 4,692        |
| Branded collateral                   | _            | -                    | 103                       | -                      | 3,425       |                    | 3,528        |
| Meals and entertainment              | _            | _                    | 20                        | _                      | 1,935       | 1,343              | 3,298        |
| Equipment rental and maintenance     | _            | -                    | -                         | 314                    | -           | 2,788              | 3,102        |
| Dues and subscriptions               | _            | _                    | 2,012                     | _                      | 735         | 182                | 2,929        |
| Legal                                | 1,407        | -                    | 631                       | 276                    | 49          | -                  | 2,363        |
| Donor cultivation events             |              | -                    | 191                       | -                      | 2,033       | _                  | 2,224        |
| Bank fees                            | 8            | _                    | _                         | 1,064                  |             | _                  | 1,072        |
| Recruitment                          | -            | -                    | -                         | 425                    | -           | _                  | 425          |
| Staff development                    | _            | _                    | _                         | _                      | 159         | 25                 | 184          |
| Permits, licenses and property taxes | _            | _                    | _                         | 70                     | _           | _                  | 70           |
| Allocation of communications         | 15,179       | 930                  | 19,989                    | 10,169                 | 9,759       | (56,026)           | -            |
| Allocation of shared expenses        | 34,900       | 2,341                | 50,307                    | 25,591                 | 24,560      | (137,699)          | -            |
| Total other expenses                 | 97,978       | 12,058               | 142,214                   | 110,774                | 64,588      | (29,164)           | 398,448      |
| Total functional expenses            | \$ 1,610,256 | \$ 30,429            | \$ 517,989                | \$ 264,698             | \$ 165,668  | \$ -               | \$ 2,589,040 |

See notes to financial statements.

# **STATEMENT OF CASH FLOWS**

|  | Six Months Endo<br>June 30, 2019 |   |
|--|----------------------------------|---|
| CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets to net cash   | \$                               | 1,891,723   |
| provided (used) by operating activities: Depreciation Donor restricted contributions held for long-term purposes Net realized and unrealized gains on investments Donated securities |                                  | 11,917<br>(4,066)<br>(2,842,263)<br>(441,113)               |
| Changes in operating assets and liabilities: Receivables Prepaid expenses Grants payable Accounts payable and accrued expenses Agency funds Deferred rent                            |                                  | 6,224<br>(52,333)<br>37,000<br>(26,156)<br>53,704<br>11,000 |
| NET CASH USED BY<br>OPERATING ACTIVITIES   |                                  | (1,354,363)   |
| CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of investments Purchases of equipment Proceeds from sale and maturities of investments   |                                  | (988,264)<br>(4,237)<br>2,081,888                           |
| NET CASH PROVIDED BY INVESTING ACTIVITIES  |                                  | 1,089,387   |
| CASH FLOWS FROM FINANCING ACTIVITIES:  Donor restricted contributions held for long-term purposes  |                                  | 4,066   |
| NET CASH PROVIDED BY FINANCING ACTIVITIES  |                                  | 4,066   |
| NET DECREASE IN CASH   |                                  | (260,910)   |
| CASH AND CASH EQUIVALENTS, beginning of period   |                                  | 442,168   |
| CASH AND CASH EQUIVALENTS, end of period   | \$                               | 181,258   |

#### NOTES TO FINANCIAL STATEMENTS

# **SIX MONTHS ENDED JUNE 30, 2019**

#### Note 1. ORGANIZATION:

Horizons Foundation (the Foundation) is a public community foundation created in 1980. The Foundation is dedicated to serving the lesbian, gay, bisexual, transgender and queer (LGBTQ) community primarily within the nine-county San Francisco Bay Area. The Foundation's principal objectives are to encourage philanthropic activism within and for the LGBTQ community and to provide financial and technical assistance for nonprofit organizations serving the LGBTQ community.

The Foundation's office is located in San Francisco, California, and its activities are primarily supported by contributions and grants from individuals, private foundations and corporations.

#### Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The following is a summary of the significant accounting policies followed in the preparation of the accompanying financial statements:

- a) <u>Cash and Cash Equivalents</u> For purposes of the statement of cash flows, the Foundation considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.
- b) <u>Investments</u> Investments are recorded at fair value. Investments received through gifts are recorded at the estimated fair value at the date of donation. Investment income and net gains and losses from investment of donor restricted gifts held for long term purposes are reported as increases in net assets with donor restrictions until appropriated by the Board of Directors or spent for their restricted purposes.
- c) Grants, Bequests, and Pledges Receivable These receivables represent unconditional commitments receivable in future periods stated at the net realizable amount that management expects to collect. Management uses specific identification method for establishing an allowance for uncollectible receivables. No allowance was deemed necessary at June 30, 2019. It is the Foundation's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.
- d) Property and Equipment and Depreciation All acquisitions of property and equipment in excess of \$1,000 are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is provided over the estimated useful lives of the assets, generally three to seven years, using the straight-line method of depreciation.
- e) <u>Agency Funds</u> Agency funds represent funds transferred to the Foundation by other nonprofit organizations that have specified themselves as the beneficiary. These funds are accounted for as assets and liabilities on the financial statements. However, the Foundation maintains legal ownership of the assets and has variance power.
- f) Income Tax Status The Foundation is recognized as a public charity exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code, whereby only unrelated business income, as defined by Section 512(a)(1) of the Internal Revenue Code and similar code section of the California Revenue and Taxation Code, is subject to income tax. Effective January 1, 2009 the Foundation adopted the FASB guidance on Accounting for Uncertainty in Income Taxes. The Foundation takes the position that its activities continue to be directly related to its tax-exempt purpose, and it consequently did not recognize any increase or decrease in liability for unrecognized tax benefits taken in the current or prior periods.

#### NOTES TO FINANCIAL STATEMENTS

### SIX MONTHS ENDED JUNE 30, 2019

#### Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

g) <u>Basis of Presentation</u> - The Foundation reports information regarding its financial position and its activities according to the following net asset classifications: Without donor restrictions (including board designated amounts) and with donor restrictions. Net assets with donor restrictions are reclassified to without donor restrictions upon satisfaction of the time or purpose restrictions.

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, current support and net assets of the Foundation and changes therein are classified and reported as follows:

Net assets without donor restrictions represent net assets that are not subject to donor-imposed stipulations, including \$19,816,939 at June 30, 2019, in donor advised funds. Although grant recommendations are accepted from the donors or other advisors of these funds, the Foundation has variance power; that is, the ultimate discretion over the use of these funds lies with the Board of Directors. Net assets without donor restrictions also include \$346,470 at June 30, 2019 in other named funds that are also not subject to donor-imposed restrictions. Thus, such funds represent net assets without donor restrictions to the Foundation. See Note 11 for a summary of net assets without donor restrictions as of June 30, 2019.

Net assets with donor restrictions represent net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time. See Note 12 for a summary of net assets with donor restrictions as of June 30, 2019.

- h) <u>Basis of Accounting</u> The financial statements of the Foundation have been prepared using the accrual method of accounting whereby income is recorded when earned and expenses when incurred.
- i) Restricted and Unrestricted Income Contributions are reported as income when received or when the donor makes a promise to give to the Foundation that is, in substance, unconditional. The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions in the statement of activities.

The Foundation reports gifts of tangible assets as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

j) Allocation of Expenses - The Foundation allocates two types of costs to its program and supporting activities: shared and communications. Shared costs, primarily related to the operation and maintenance of the office facility, are allocated based on the number of full-time equivalent positions in each activity; communications costs are allocated based on management's estimate of benefit derived from various communication activities, such as Enews, Insider Briefings, Press releases, events, etc.

#### NOTES TO FINANCIAL STATEMENTS

### SIX MONTH PERIOD ENDED JUNE 30, 2019

#### Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

- k) Grants to Others Grants are recorded as expenses after they are approved by the Board of Directors and grant agreements are executed. Grants payable represents the present value of future commitments of the Foundation.
- Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant accounting estimates reflected in the Foundation's financial statements include valuation of investments, valuation of grants receivable, and the functional allocation of expenses. Actual results could differ from those estimates.
- m) Policy on Bequests Without Donor Restrictions The Board adopted a policy with respect to the receipt of bequests without donor restrictions in March 2019. The first \$250,000 received may be applied to the operating fund balance or other board- approved purposes. Of the next \$250,000, a minimum of 25% will be designated for the Endowment Fund and the remainder for operations or board-approved purposes. Of the next \$1,000,000, a minimum of 50% will be designated for the Endowment Fund and the remainder for operations or board-approved purposes. With respect to the next \$3,500,000, 75% will be designated for the Endowment Fund and the remainder for operations or board-approved purposes. For any additional funds received above an annual total of \$5,000,000, 90 % will be designated to the Endowment Fund.
- n) Accounting Changes On June 21, 2018, the FASB issued Accounting Standards Update (ASU) 2018-08, Not-for-Profit Entities (Topic 958) Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The Update assists entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. The Update is effective to annual periods beginning after December 15, 2019. Early adoption is permitted. The Foundation has implemented ASU 2018-08 and has adjusted the presentation in these financial statements accordingly.
- o) <u>Subsequent Events</u> Management has evaluated subsequent events through January 9, 2020 the date the financial statements were available for issue.

#### Note 3. CONCENTRATIONS OF CREDIT RISK:

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist primarily of cash and investments. The Foundation places its cash and investments with high credit quality financial institutions. At times, the account balances may exceed the institution's federally insured limits. The Foundation has not experienced any losses in such accounts.

#### NOTES TO FINANCIAL STATEMENTS

### SIX MONTH PERIOD ENDED JUNE 30, 2019

#### Note 4. LIQUIDITY AND AVAILABILITY:

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

| Cash and cash equivalents         | \$<br>181,258    |
|-----------------------------------|------------------|
| Investments                       | 21,004,998       |
| Grants receivable                 | 151,992          |
| Bequests receivable               | 687,500          |
| Other receivables                 | 1,431            |
| Total                             | \$<br>22,027,179 |
| Donor advised funds               | (19,816,939)     |
| Available for general expenditure | \$<br>2,210,240  |

Of the investments listed above, \$19,816,939 consist of donor advised funds. Although donor advised funds are net assets without donor restriction, the Foundation's policy is to expend those funds according to the advice of donors.

The Foundation's endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The Foundation's board-designated endowment of \$85,555 is subject to an annual spending rate of 5 percent as described in Note 12. Although we do not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of our Board's annual budget approval and appropriation), these amounts could be made available if necessary.

Of the \$1,000,000 of current bequests receivable, a minimum of \$312,500 will be designated as board-designated endowment upon receipt pursuant to the Policy on Bequests Without Donor Restrictions described in Note 2.

#### Note 5. INVESTMENTS AND FAIR VALUE MEASUREMENTS:

Professional accounting standards establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

Financial assets valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets valued using level 2 inputs are based primarily on quoted prices for similar assets in active or inactive markets. All assets have been valued using a market approach. There were no changes in the valuation techniques during the current year.

#### NOTES TO FINANCIAL STATEMENTS

# **SIX MONTH PERIOD ENDED JUNE 30, 2019**

### Note 5. INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued):

|                       | Quoted Prices<br>in Active<br>Markets for | Significant Other Observable |               |  |
|-----------------------|---|------------------------------|---------------|--|
| June 30, 2019         | Identical Assets                          | Inputs (Level                | Total         |  |
| Cash and money market | \$ 7,595,054                              | \$ -                         | \$ 7,595,054  |  |
| Trading securities    | 13,486,337                                | -                            | 13,486,337    |  |
| Mutual funds          | 5,547,820                                 | -                            | 5,547,820     |  |
| Fixed income          |   | 7,955,200                    | 7,955,200     |  |
| Totals                | \$ 26,629,211                             | \$ 7,955,200                 | \$ 34,584,411 |  |

Net investment income consisted of the following for the six- month period ended:

|                        | June 30, |           |  |
|------------------------|----------|-----------|--|
|                        |          | 2019      |  |
| Dividends and interest | \$       | 327,360   |  |
| Realized gains         |          | 164,617   |  |
| Unrealized gains       |          | 2,677,646 |  |
| Investment fees        |          | (46,435)  |  |
|                        |          |           |  |
| Total                  | \$       | 3,123,188 |  |

### Note 6. GRANTS, BEQUESTS AND PLEDGES RECEIVABLE:

Grants, bequests and pledges are expected to be realized in the following periods:

|                     | June 30,     |
|---------------------|--------------|
|                     | 2019         |
| In one year or less | \$ 1,151,992 |
| Totals              | \$ 1,151,992 |

Grants receivable at June 30, 2019 include an unconditional promise from one foundation, which comprises 11% of receivables.

Bequests receivable at June 30, 2019 include an unconditional promise from one estate, which comprises 87 % of receivables.

#### NOTES TO FINANCIAL STATEMENTS

### **SIX MONTH PERIOD ENDED JUNE 30, 2019**

### **Note 7. PROPERTY AND EQUIPMENT:**

Property and equipment consisted of:

|                          | J  | June 30,  |  |  |
|--------------------------|----|-----------|--|--|
|                          |    | 2019      |  |  |
| Furniture and equipment  | \$ | 105,506   |  |  |
| Software and website     |    | 169,391   |  |  |
| Leasehold improvements   |    | 3,976     |  |  |
| Accumulated depreciation |    | (248,541) |  |  |
| Totals                   | \$ | 30,332    |  |  |

Depreciation expense was \$11,917 for the six months ended June 30, 2019.

#### **Note 8. RETIREMENT PLAN:**

The Foundation provides a defined contribution retirement plan to all of its employees under Section 403(b) of the Internal Revenue Code. The Foundation made contributions to this plan of \$19,303 and six months ended June 30, 2019.

#### **Note 9.** LINE OF CREDIT:

The Foundation has a secured line of credit from a financial institution in the amount of \$1,000,000. The security for this line of credit includes all equipment, inventory, accounts and investments and the annual interest rate is prime rate of the bank plus 1%. The balance of this line of credit was \$0 at June 30, 2019. The line of credit matures August 31, 2020.

#### Note 10. NET ASSETS WITHOUT DONOR RESTRICTIONS:

Net assets without donor restrictions consisted of the following:

|   | June 30,      |
|---|---------------|
|   | 2019          |
| Available for operations                  | \$ 1,622,997  |
| Designated as endowment                   | 85,555        |
| Donor advised funds and other named funds | 20,163,409    |
| Totals                                    | \$ 21,871,961 |

#### NOTES TO FINANCIAL STATEMENTS

#### SIX MONTH PERIOD ENDED JUNE 30, 2019

#### **Note 11. NET ASSETS WITH DONOR RESTRICTIONS:**

Net assets with donor restrictions at June 30, 2019 related to the following:

|                           | January 1,<br>2019 | Contributions Released from and Income Restrictions |              | June 30,<br>2019 |
|---------------------------|--------------------|---|--------------|------------------|
| Endowment funds -corpus   | \$ 10,202,664      | \$ 4,066  | \$ -         | \$ 10,206,730    |
| Endowment funds -earnings | 951,106            | 1,510,518   | -            | 2,461,624        |
| Purpose restricted:       |                    |   |              |                  |
| LGBT giving               | 47,164             | 167,000   | (27,894)     | 186,270          |
| LGBT research             | 129,028            | -   | (4,305)      | 124,723          |
| Planned giving            | 148,158            | -   | (58,083)     | 90,075           |
| Capacity building         | 531,265            | 196,628   | (208,456)    | 519,437          |
| ED convenings             | 3,030              | 25,000  | (9,561)      | 18,469           |
| Totals                    | \$ 12,012,415      | \$ 1,903,212  | \$ (308,299) | \$ 13,607,328    |

#### **Note 12. ENDOWMENT FUNDS:**

Endowment funds consist of the Foundation's LGBTQ Community Endowment Fund (the Endowment), whose purpose is to provide support in meeting the operating and program needs of the Foundation.

The Board of Directors of Horizons Foundation has interpreted the State laws as requiring the preservation of the fair value of the original gift (historical value) as of the gift date of the donor-restricted endowment funds unless there are explicit donor stipulations to the contrary. As a result, there is one class of donor restricted endowment net assets: The endowment funds corpus includes original and subsequent donations, and accumulations of net income to the permanent endowment when prescribed by the donor. The remaining net income portion of the donor-restricted endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the organization in accordance with the Foundation's spending policy. The amounts allocated to funds with deficiencies are classified as net assets with donor restrictions.

From time to time, the funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration. These deficiencies result from unfavorable market fluctuations. The Foundation has adopted investment and spending policies, approved by its Board of Directors, for its endowment funds as follows:

Spending Policy – The Foundation has a policy of appropriating for distribution each year up to 5% of its endowment fund's average fair value of the previous twelve quarters, measured by market value at the end of each quarter. If a donor's gift instrument expressly allows the spending of additional amounts or expressly allows the invasion of principal in certain circumstances, the Foundation may spend such amounts. The Foundation made no distributions of its endowment fund for the six months ended June 30, 2019.

#### NOTES TO FINANCIAL STATEMENTS

### **SIX MONTH PERIOD ENDED JUNE 30, 2019**

### **Note 12. ENDOWMENT FUNDS (Continued):**

Investment Return Objectives, Risk Parameters and Strategies – The Foundation's investment policy for its endowment assets adhere to a) preservation and safety of principal; and b) capital appreciation and income. Over the long term, the investment process seeks to achieve total return equal to or exceeding that of a benchmark portfolio consisting of 60% equities and 40% fixed income. Endowment assets are invested in a well- diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return, while growing the funds if possible. Investment risk is measured in terms of the total endowment fund's investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

The Endowment Fund is reported in "Investments restricted for long-term purposes" in the Statement of Financial Position.

Endowment net asset composition by type of fund was as follows:

| June 30, 2019                        | Without donor Restriction |        | With donor Restriction | Total |                      |  |
|--------------------------------------|---------------------------|--------|------------------------|-------|----------------------|--|
| Donor restricted<br>Board designated | \$                        | 85,555 | \$<br>12,668,351       | \$    | 12,668,351<br>85,555 |  |
| Totals                               | \$                        | 85,555 | \$<br>12,668,351       | \$    | 12,753,906           |  |

Changes in endowment net assets for the six months ended June 30, 2019:

|                                     | Without donor Restriction |        |    | With donor Restriction | Total |            |  |
|-------------------------------------|---------------------------|--------|----|------------------------|-------|------------|--|
| Endowment net assets, beginning     | \$                        | 85,555 | \$ | 11,140,863             | \$    | 11,226,418 |  |
| Investment return:                  |                           |        |    |                        |       |            |  |
| Interest and dividends              |                           | -      |    | 122,116                |       | 122,116    |  |
| Net gains (realized and unrealized) |                           |        |    | 1,388,402              |       | 1,388,402  |  |
| Total investment return             |                           | -      |    | 1,510,518              |       | 1,510,518  |  |
| Contributions                       |                           | -      |    | 16,970                 |       | 16,970     |  |
| Appropriation of endowment for      |                           |        |    |                        |       |            |  |
| expenditures                        |                           |        |    |                        |       |            |  |
| Endowment net assets, ending        | \$                        | 85,555 | \$ | 12,668,351             | \$    | 12,753,906 |  |

# NOTES TO FINANCIAL STATEMENTS

# **SIX MONTH PERIOD ENDED JUNE 30, 2019**

### Note 13. COMMITMENTS UNDER OPERATING LEASES:

The Foundation entered into a non-cancelable lease agreement for its office facility. The Organization also leases certain equipment under non-cancelable operating lease arrangements. The minimum future payments on these lease arrangements at June 30, 2019 were as follows:

| Year Ending June 30, |               |
|----------------------|---------------|
| 2020                 | \$<br>162,922 |
| 2021                 | 167,726       |
| 2022                 | 464           |
|                      | \$<br>331,112 |

Total rent expense during the six months ended June 30, 2019 was \$73,570.

**SUPPLEMENTARY INFORMATION** 

# STATEMENT OF ACTIVITIES

# TWELVE MONTHS ENDED JUN0 30, 2019

| SUPPORT AND OPERATING REVENUE:  | Without Donor Restrictions |                            | With Donor Restrictions |                   | <u>Total</u>                     |
|---|----------------------------|----------------------------|-------------------------|-------------------|----------------------------------|
| Support: Contributions from individuals Foundation and corporation grants Organizations | \$                         | 4,291,237<br>109,510<br>59 | \$                      | 21,000<br>417,000 | \$<br>4,312,237<br>526,510<br>59 |
| Bequests Fundraising event income   |                            | 1,188,545<br>365,499       |                         | 1,134,418         | 2,322,963<br>365,499             |
| Fundraising event meonie Fundraising event expense                                      |                            | (261,247)                  |                         | _                 | (261,247)                        |
| Fundraising event, net  |                            | 104,252                    |                         | -                 | 104,252                          |
| Net assets released from restrictions   |                            | 1,138,388                  |                         | (1,138,388)       | <u>-</u>                         |
| Total support   |                            | 6,831,991                  |                         | 434,030           | 7,266,021                        |
| Revenue:  |                            |                            |                         |                   |                                  |
| Fee income  |                            | 680                        |                         | -                 | 680                              |
| Investment income, net of fees  |                            | 1,265,201                  |                         | 1,190,165         | 2,455,366                        |
| Other income  |                            | 6,020                      |                         |                   | <br>6,020                        |
| Total revenue   |                            | 1,271,901                  |                         | 1,190,165         | <br>2,462,066                    |
| TOTAL SUPPORT AND OPERATING   |                            |                            |                         |                   |                                  |
| REVENUE   |                            | 8,103,892                  |                         | 1,624,195         | 9,728,087                        |
| OPERATING EXPENSES  |                            |                            |                         |                   |                                  |
| Program expenses:   |                            |                            |                         |                   |                                  |
| Grantmaking   |                            | 4,615,177                  |                         | -                 | 4,615,177                        |
| Capacity building   |                            | 63,816                     |                         | -                 | 63,816                           |
| Promoting philanthropy  |                            | 900,253                    |                         | -                 | 900,523                          |
| Total program services  |                            | 5,579,246                  |                         | -                 | 5,579,246                        |
| Supporting services:  |                            |                            |                         |                   |                                  |
| Management and general  |                            | 469,977                    |                         | -                 | 469,977                          |
| Fundraising   |                            | 402,228                    |                         |                   | 778,355                          |
| Total supporting services   |                            | 872,205                    |                         |                   | 872,205                          |
| TOTAL OPERATING EXPENSES  |                            | 6,451,451                  |                         | _                 | 6,451,451                        |
| CHANGE IN NET ASSETS  |                            | 1,652,441                  |                         | 1,624,195         | 3,276,636                        |
| NET ASSETS at June 30, 2018   |                            | 20,219,520                 |                         | 11,983,133        | <br>32,202,653                   |
| NET ASSETS at June 30, 2019   | \$                         | 21,871,961                 | \$                      | 13,607,328        | \$<br>35,479,289                 |